

Minutes of the meeting of the Finance Committee of the Board of Directors of the Cook County Health and Hospitals System held Friday, July 19, 2019 at the hour of 8:30 A.M., at 1950 W. Polk Street, in Conference Room 5301, Chicago, Illinois.

I. Attendance/Call to Order

Acting Chair Hammock called the meeting to order.

Present: Acting Chair M. Hill Hammock (Substitute Member) and Directors Hon. Dennis Deer, LCPC, CCFC; Ada Mary Gugenheim (Substitute Member); and Mary B. Richardson-Lowry (3)

Directors Mary Driscoll, RN, MPH and Mike Koetting

Present

Telephonically: Chair Robert G. Reiter, Jr. (1)

Absent: Director David Ernesto Munar (1)

Director Gugenheim, seconded by Director Richardson-Lowry, moved to allow Chair Reiter to telephonically participate in the meeting as a voting member. THE MOTION CARRIED UNANIMOUSLY.

Additional attendees and/or presenters were:

Ekerete Akpan – Chief Financial Officer
Charles Jones – Chief Procurement Officer
James Kiamos – Chief Executive Officer, CountyCare
Jeff McCutchan –General Counsel

Beena Peters, DNP, RN, FACHE – Chief Nursing Officer
Deborah Santana – Secretary to the Board
John Jay Shannon, MD – Chief Executive Officer

II. Public Speakers

Acting Chair Hammock asked the Secretary to call upon the registered public speakers.

The Secretary responded that there were none present.

III. Action Items

A. Minutes of the Finance Committee Meeting, June 21, 2019

Director Richardson-Lowry, seconded by Director Gugenheim, moved to accept the Minutes of the Finance Committee Meeting of June 21, 2019. THE MOTION CARRIED UNANIMOUSLY.

B. Contracts and Procurement Items (Attachment #1)

Charles Jones, Chief Procurement Officer, provided an overview of the contractual requests presented for the Committee's consideration. The following individuals provided additional information on the requests: Ekerete Akpan, Chief Financial Officer; and Dr. Beena Peters, Chief Nursing Officer. The Committee reviewed and discussed the requests.

Mr. Jones noted that, with regard to request number 12, the request will be revised to a lower dollar amount and extended for a shorter period of time. The transmittal is currently reflecting a request to extend the contract for six (6) months and increase it in an amount not to exceed \$18,250,000.00. The transmittal will be revised to request an extension of time of four (4) months and increase in an amount not to exceed \$12,166,667.00.

III. Action Items

B. Contracts and Procurement Items (continued)

With regard to request number 10, Director Richardson-Lowry inquired regarding the approximate number of persons brought in as temporary staff associated with this request. Mr. Jones stated that this information will be provided to the Committee through the Chair.

Director Deer, seconded by Director Richardson-Lowry, moved the approval of request numbers 1 through 25, subject to completion of review by Contract Compliance, where appropriate. THE MOTION CARRIED UNANIMOUSLY.

C. Any items listed under Section III

IV. Report from Chief Procurement Officer

A. Report on Minority and Women-Owned Business Enterprise (M/WBE) Participation (Attachment #2)

Mr. Jones provided an overview of the M/WBE Report presented for the Committee's information. The Committee reviewed and discussed the information.

Director Richardson-Lowry inquired whether staff can capture the dollar amount associated with indirect participation. Mr. Jones responded that this can be provided.

B. Report of emergency purchases

There were none reported.

V. Report from the Chief Financial Officer (Attachment #3)

- **Metrics**
- **Financials: May 2019**

Mr. Akpan provided an overview of the metrics and Financials through May 2019. The Committee reviewed and discussed the information.

Acting Chair Hammock asked Mr. Akpan to provide a brief summary of the information presented to County Commissioners at their recent Finance Committee mid-year budget review meeting. Mr. Akpan stated that, for FY2019, the administration is seeing a gap in Cook County Health's budget in the amount of \$103 million. The administration received \$77 million from the State relating to Graduate Medical Education, so the gap is now reduced to \$26 million. The administration is actively working to identify further solutions to address the remaining gap of \$26 million.

The Committee discussed the subject of the backlog at the State in processing Medicaid applications. James Kiamos, Chief Executive Officer of CountyCare, stated that the backlog represents six (6) months worth of applications for approximately 100,000 members. The State is actively addressing this; however, he does not expect to see an impact on it until fall or winter.

V. Report from the Chief Financial Officer (continued)

Following the discussion of the metrics, Acting Chair Hammock requested that a new metric be added regarding provider payments versus capitation, so the Committee can monitor and see if the appropriate margin exists. Additionally, following the discussion of the metric of Days Cash on Hand, Chair Hammock requested that a metric be added regarding days payable.

VI. Recommendations, Information/Discussion Item

A. Introduction to Cook County Health's FY2020 Preliminary Budget (Attachment #4)

Mr. Akpan provided an overview of the Introduction to Cook County Health's FY2020 Preliminary Budget. The Committee reviewed and discussed the information.

The presentation included information on the following subjects:

- FY2020 Budget Drivers
- FY2020 Projected Volume
- FY2020 Revenue Drivers
- County Health Fund Allocation
- FY2020 Expenditure Drivers
- Critical Success Factors
- FY2019/2020 Budget
- FY2020 Budget Calendar

Director Deer inquired regarding the criteria considered when determining where a clinic will be located. Dr. John Jay Shannon, Chief Executive Officer, responded that the administration considers the following: where the population need is; access, including transportation; where alternatives are; and market realities - where space is located at a reasonable price.

Director Richardson-Lowry requested information on projections from FY2017 going forward, along with the averages, to see where the organization hit the mark and where it did not. Additionally, as the organization continues to grow its ambulatory services and communities, and there are particular communities where a lot of growth is seen, she stated that it would be nice for the Directors to do some site visits, to inform their thinking.

VII. Closed Meeting Item

A. Discussion of Personnel Matters

Director Richardson-Lowry, seconded by Director Deer, moved to recess the open meeting and convene into a closed meeting, pursuant to the following exception to the Illinois Open Meetings Act: 5 ILCS 120/2(c)(1), regarding "the appointment, employment, compensation, discipline, performance, or dismissal of specific employees of the public body or legal counsel for the public body, including hearing testimony on a complaint lodged against an employee of the public body or against legal counsel for the public body to determine its validity."

VII. Closed Meeting Item (continued)

On the motion to recess the open meeting and convene into a closed meeting, a roll call was taken, the votes of yeas and nays being as follows:

Yeas: Acting Chair Hammock and Directors Deer and Richardson-Lowry (3)
Nays: None (0)
Absent: Chair Reiter (1)

THE MOTION CARRIED UNANIMOUSLY and the Committee convened into a closed meeting.

Acting Chair Hammock declared that the closed meeting was adjourned. The Board reconvened into the open meeting.

VIII. Adjourn

As the agenda was exhausted, Acting Chair Hammock declared the meeting ADJOURNED.

Respectfully submitted,
Finance Committee of the
Board of Directors of the
Cook County Health and Hospitals System

XXXXXXXXXXXXXXXXXXXXXXXXXXXX
M. Hill Hammock, Acting Chair

Attest:

XXXXXXXXXXXXXXXXXXXXXXXXXXXX
Deborah Santana, Secretary

Follow-up / Requests:

- Request: With regard to request number 10, a request was made for information on the approximate number of persons brought in as temporary staff associated with this request. Page 2
- Request: With regard to the M/WBE Report, a request was made for information on the dollar amount associated with indirect participation. Page 2
- Request: With regard to the financial metrics, a request was made for the following new metrics to be added: 1) provider payments versus capitation; and 2) days payable. Page 3
- Request: With regard to the budget discussion, a request was made for information on projections from FY2017 going forward, along with the averages. Page 3
- Request: A request was made for site visits to be planned for Directors to visit the ambulatory clinics and communities where a lot of growth is being seen. Page 3

Cook County Health and Hospitals System
Finance Committee Meeting
July 19, 2019

ATTACHMENT #1

Request #	Vendor/Entity	Service or Product	Fiscal impact not to exceed:	Method of acquisition	Total # of bidders/ RFP responses / GPO companies available	Affiliate / System	Begins on Page #
Accept Grant Awards							
1	U.S. Department of Health and Human Services, Health Resources and Services Administration (HRSA)	Service - ANE - Nurse Practitioner Residency IMPRESSIVE Program	Grant award amount: \$2,187,181.00	n/a	n/a	System	4
2	Illinois Department of Human Services	Service - Healthy Families Illinois Program	Grant award amount: \$250,000.00	n/a	n/a	System	5
Accept Grant Increase							
3	Illinois Department of Public Health	Service - Comprehensive Health Protection Grant	Grant increase amount: \$792,883.00	n/a	n/a	CCDPH	6
Accept Grant Increase and Extension							
4	Great Lakes Hemophilia Foundation	Service - public health surveillance for patients who have bleeding disorders	Grant increase amount: \$10,000.00	n/a	n/a	JHSCC, CORE	7
Accept Grant Renewals							
5	Illinois Department of Human Services	Service - Supplemental Nutrition for Women, Infants and Children	Grant renewal amount: \$2,132,866.00	n/a	n/a	System	8
6	Illinois Department of Human Services	Service - State Targeted Response (STR) to the Opioid Crisis Grant	Grant renewal amount: \$850,000.00	n/a	n/a	System	9
7	Illinois Department of Human Services	Service - case management for high-risk infants	Grant renewal amount: \$666,000.00	n/a	n/a	CCDPH	10
8	Cook County Health Foundation	Service - Cook County Careers in Healthcare Program	Grant renewal amount: \$63,525.00	n/a	n/a	System	11

Request #	Vendor/Entity	Service or Product	Fiscal impact not to exceed:	Method of acquisition	Total # of bidders/ RFP responses / GPO companies available	Affiliate / System	Begins on Page #
Execute Sub-Grant Contract							
9	McDermott Center / d/b/a Haymarket Center	Service - providing recovery coaches for STR Opioid Grant Warm Handoff Project	\$260,370.00 (grant funded)	n/a	n/a	System	12
Increase Contracts							
10	Maxim Healthcare Services, Inc.	Service - temporary staffing for Pathology Department	\$2,200,000.00	This request - noncompetitive process leveraging existing contract	Original contract - competitive RFP process in 2017/9 responses	System	13
11	Saldemar Solutions, LLC	Service - professional consulting services	\$606,280.00	This request - noncompetitive process leveraging existing contract	Original contract - competitive process / comparable government procurement in 2018	System	14
Extend and Increase Contracts							
12	Cardinal Health	Product - distribution of medical and surgical supplies	\$18,250,000.00 \$12,166,667.00	This request - noncompetitive process leveraging existing contract	Original contract - competitive RFP process in 2015/4 responses	System	15
13	GE Precision Healthcare, LLC	Service - clinical engineering (biomedical) services	\$12,927,719.00	This request - noncompetitive process leveraging existing contract	Original contract - competitive RFP process in 2016/5 responses	System	16
14	Morrison Management Specialists, Inc.	Product and Service - food and nutritional services	\$7,000,000.00	This request - noncompetitive process leveraging existing contract	Original contract - competitive RFP process in 2016/3 responses	PHCC, JHSCC	17
15	Keystone Advisors	Service - professional staffing services	\$551,340.00	Sole Source	n/a	System	18

Request #	Vendor/Entity	Service or Product	Fiscal impact not to exceed:	Method of acquisition	Total # of bidders/ RFP responses / GPO companies available	Affiliate / System	Begins on Page #
Negotiate and Execute Contracts							
16	Evolent Health	Service - Medicare third party administrative services	\$10,872,426.00	RFP	1	Managed Care	19
17	The Guardian Life Insurance Company	Service - Medicare dental and vision benefits management	\$452,610.00	RFP	4	Managed Care	21
Execute Contracts							
18	Powers & Sons Construction Company	Service - construction of renal dialysis center at Provident Hospital	\$2,429,000.00	RFP	3	PHCC	22
19	IKARIA / INO Therapeutics	Product - inhaled nitric oxide	\$1,597,356.00	Sole Source	n/a	System	23
20	CareFusion 2200, Inc.	Product - surgical instruments, trays and containers	\$560,017.12	GPO	4	System	24
21	Henry Schein Inc.	Product - dental equipment for North Riverside Health Center	\$551,923.99	Sole Source	n/a	ACHN	25
22	Skytron LLC	Product - operating room tables, warming cabinets, stirrups, roll boards and urology catcher	\$248,405.26	GPO	6	PHCC	26
23	Stryker Sales Corporation d/b/a Stryker Instruments	Product - surgical equipment with extended warranty plan	\$218,608.38	GPO	2	System	27
24	Optum	Service - charge master software	\$188,605.00	RFP	5	System	28
25	Matthew Madison	Service - consulting services for care management system development	\$180,000.00	Sole Source	n/a	System	29

Cook County Health

BOARD APPROVAL REQUEST

SPONSOR: Leticia Reyes-Nash, Director of Programmatic Services		EXECUTIVE SPONSOR: Debra Carey, Deputy Chief Executive Officer, Operations	
DATE: 07/03/2019		PRODUCT / SERVICE: Service- ANE- Nurse Practitioner Residency Program IMPRESSIVE (Integrated Multidisciplinary Primary Care Residency Engaged in Substance Use Disorder and Systematic Services Improvement in Value-based Education) Program	
TYPE OF REQUEST: Accept Grant		VENDOR / SUPPLIER: U.S. Department of Health and Human Services, Health Resources and Services Administration (HRSA) Rockville, MD	
ACCOUNT: N/A		FISCAL IMPACT NOT TO EXCEED: GRANT FUNDED /RENEWAL AMOUNT: \$2,187,181.00	
CONTRACT PERIOD: 07/01/2019 thru 06/30/2023		CONTRACT NUMBER:	
COMPETITIVE SELECTION METHODOLOGY: NA			
NON-COMPETITIVE SELECTION METHODOLOGY: NA			
PRIOR CONTRACT HISTORY: N/A			
NEW PROPOSAL JUSTIFICATION: This is a grant agreement between CCH and HRSA for the ANE- Nurse Practitioner Residency IMPRESSIVE program. The purpose of the IMPRESSIVE project is to enhance, implement, and test innovative academic-practice partnerships strategies and models that will: 1) Educate nurse practitioners to meet the physical and mental health needs of medically underserved individuals in integrated primary care and behavioral health settings in Chicago; 2) Enhance an existing partnership with Loyola University Chicago's Marcella Niehoff School of Nursing (MNSON) through improvement of the quality of nurse practitioner clinical training in evidence-based models of integrated, team-based care; and 3) Provide education, training and professional development opportunities for nurse practitioner preceptors in medically underserved healthcare settings. Specifically, the IMPRESSIVE project proposes to address the opioid use epidemic in Chicago, an identified HRSA priority area. The residents will have hands-on experience of working with a Medication Assisted Treatment (MAT) provider and managing a panel of patients with the use of medications in combination with counseling and behavioral therapies for the treatment of opioid use disorders and/or mental health issues. The project's clinical priorities will include providing NP residents with the experience of managing complex patients with multiple medical and social co-morbidities.			
TERMS OF REQUEST: This is a request to accept a grant award in an amount not exceeding \$2,187,181.00 as needed for a period of forty-eight (48) months from 07/01/2019 thru 06/30/2023.			
CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE: N/A			
CCH CFO: Ekerete Akpan, Chief Financial Officer		<div style="border: 2px solid black; padding: 10px; display: inline-block;"> APPROVED JUL 26 2019 BY BOARD OF DIRECTORS OF THE COOK COUNTY HEALTH AND HOSPITALS SYSTEM </div>	
CCH CEO: John Jay Shannon, M.D., Chief Executive Officer		Request # 1	

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Cook County Health

BOARD APPROVAL REQUEST

SPONSOR: Leticia Reyes-Nash, Director of Programmatic Services		EXECUTIVE SPONSOR: Debra Carey, Deputy Chief Executive Officer, Operations	
DATE: 07/03/2019		PRODUCT / SERVICE: Service- Healthy Families Illinois Program	
TYPE OF REQUEST: Accept Grant		VENDOR / SUPPLIER: Illinois Department of Human Services, Springfield, IL	
ACCOUNT: N/A		FISCAL IMPACT NOT TO EXCEED:	GRANT FUNDED /RENEWAL AMOUNT: \$250,000.00
CONTRACT PERIOD: 07/01/2019 thru 06/30/2020		CONTRACT NUMBER: N/A	
COMPETITIVE SELECTION METHODOLOGY: NA			
NON-COMPETITIVE SELECTION METHODOLOGY: NA			

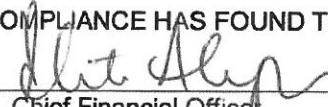
PRIOR CONTRACT HISTORY:
No prior contract history.

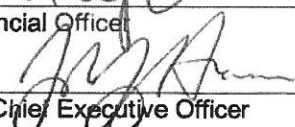
NEW PROPOSAL JUSTIFICATION:
This request is to accept a grant agreement between CCH and the Illinois Department of Human Services for the Healthy Families Illinois Program to serve 50 families.

Under this agreement, the Healthy Families program provides intensive home visitation services to new and expectant families with identified risk factors for child maltreatment whose income is less than or equal to 200% of the Federal Poverty Level. Parents are recruited prenatally or within two weeks of birth and provided home visits lasting at least sixty minutes. During each home visit, parents are provided services.

TERMS OF REQUEST:
This is a request to accept a grant in an amount not exceeding \$250,000.00 as needed, for a period of twelve (12) months from 07/01/2019 thru 06/30/2020

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE: N/A

CCH CFO: 
Ekerete Akpan, Chief Financial Officer

CCH CEO: 
John Jay Shannon, M.D., Chief Executive Officer

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JUL 26 2019

BY BOARD OF
DIRECTORS OF THE COOK COUNTY
HEALTH AND HOSPITALS SYSTEM

Request #
2

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Cook County Health

BOARD APPROVAL REQUEST


SPONSOR: N/A		EXECUTIVE SPONSOR: Terry Mason, MD, Chief Operating Officer, Cook County Department of Public Health (CCDPH)	
DATE: 07/05/2019		PRODUCT / SERVICE: Service –Comprehensive Health Protection	
TYPE OF REQUEST: Increase Grant		VENDOR / SUPPLIER: Illinois Department of Public Health, Springfield, Illinois	
ACCOUNT: N/A		GRANT FUNDED AMOUNT: \$792,883.00	
CONTRACT PERIOD: 07/01/2018 thru 06/30/2019		CONTRACT #: 95080017G	
COMPETITIVE SELECTION METHODOLOGY: N/A			
NON-COMPETITIVE SELECTION METHODOLOGY: N/A			

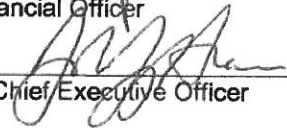
PRIOR CONTRACT HISTORY:
On 04/26/2019 the CCH Board of Directors approved a Grant Renewal in the amount of \$3,295,620.50 for a twelve (12) month period from 07/01/2018 thru 06/30/2019. Award for FY2019 has been combined to include the following grants: IDPH/Body Art Program; IDPH Ground Water Program; the IDPH Local Health Protection Grant; the IDPH Lead Poisoning Prevention and Response Program; the IDPH Tanning Program and the IDPH Vector Surveillance and Control Program.

NEW PROPOSAL JUSTIFICATION:
As a state certified health department in the State of Illinois, the Cook County Department of Public Health (CCDPH) is mandated to provide health protection services including, but not limited to, infectious diseases, food protection, potable (drinking) water, and sewage disposal in suburban Cook County areas under the jurisdiction of the Cook County Department of Public Health. The Illinois Department of Public Health has increased the award for the Comprehensive Health Protection Grant FY 18-19 in the amount of \$792,883.00.

*The cost of the early termination of this grant is estimated at \$1,046,847.15.

TERMS OF REQUEST:
This is a request to increase grant award, number 95080017G in an amount of \$792,883.00, as needed, for remainder of contract period, a period of twelve (12) months from 07/01/2018 thru 06/30/2019.

CCH CFO: 
Ekerete Akpan, Chief Financial Officer

CCH CEO: 
John Jay Shannon, MD, Chief Executive Officer

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JUL 26 2019

BY BOARD OF
DIRECTORS OF THE COOK COUNTY
HEALTH AND HOSPITALS SYSTEM

Request #
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Cook County Health

BOARD APPROVAL REQUEST


SPONSOR: Leticia Reyes-Nash, Director of Programmatic Services		EXECUTIVE SPONSOR: Debra Carey, Deputy Chief Executive Officer, Operations	
DATE: 07/12/2019		PRODUCT / SERVICE: Service – Public Health Surveillance for patients who have bleeding disorders	
TYPE OF REQUEST: Extend and Increase Grant		VENDOR / SUPPLIER: Great Lakes Hemophilia Foundation, Milwaukee, WI	
ACCOUNT: N/A		FISCAL IMPACT NOT TO EXCEED: N/A	
GRANT FUNDED /RENEWAL AMOUNT: \$10,000.00		CONTRACT NUMBER: H30MC24052	
Original CONTRACT PERIOD: 06/01/2018 thru 05/31/2019		REVISED CONTRACT PERIOD: 06/01/2019 thru 05/30/2020	
COMPETITIVE SELECTION METHODOLOGY:			
<input checked="" type="checkbox"/> NON-COMPETITIVE SELECTION METHODOLOGY: Sub-Grant			

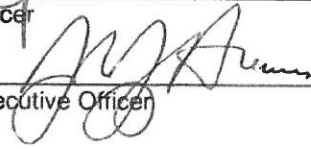
PRIOR CONTRACT HISTORY:
 CCH first received funding through The Great Lakes Hemophilia Foundation in 2014 to address best practices in treatment of bleeding disorders. For 2018, The Great Lakes Hemophilia Foundation received funding from the U.S. Department of Health and Human Services, Health Resources and Services Administration (HRSA) and provided \$14,132.00 to CCH under the previous sub-grant agreement.

NEW PROPOSAL JUSTIFICATION:
 This request will continue to provide a full time social worker to collect public health surveillance data for patients at John H. Stroger Jr. Hospital and The CORE Center who have congenital bleeding disorders such as hemophilia or Von Willebrand's Disease, and enter the data through WebTracker. The goal is to collaborate to determine the best practices for the treatment of bleeding disorders to promote optimal clinical outcomes and to disseminate findings.

TERMS OF REQUEST:
 This is a request to extend and increase grant contract number H30MC24052 in an amount not to exceed \$10,000.00 as needed, for a period of twelve (12) months from 06/01/2019 thru 05/31/2020.

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE: N/A

CCH CFO: 
 Ekerete Akpan, Chief Financial Officer

CCH CEO: 
 John Jay Shannon, M.D., Chief Executive Officer

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JUL 26 2019

BY BOARD OF
DIRECTORS OF THE COOK COUNTY
HEALTH AND HOSPITALS SYSTEM

Request #

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BOARD APPROVAL REQUEST


SPONSOR: N/A		EXECUTIVE SPONSOR: Debra D. Carey, Deputy CEO, Operations	
DATE: 07/01/2019		PRODUCT / SERVICE: Service –Supplemental Nutrition for Women, Infants, and Children (WIC)	
TYPE OF REQUEST: Grant Award Renewal		VENDOR / SUPPLIER: Illinois Department of Human Services, Springfield, Illinois	
ACCOUNT: N/A	FISCAL IMPACT:	GRANT FUNDED AMOUNT: \$2,132,866.00	
CONTRACT PERIOD: 07/01/2019 thru 06/30/2020		CONTRACT #: FCSYQ00833	
COMPETITIVE SELECTION METHODOLOGY: N/A			
NON-COMPETITIVE SELECTION METHODOLOGY: N/A			

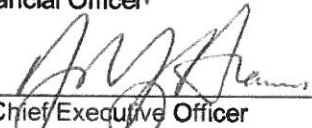
PRIOR CONTRACT HISTORY:
The previous grant contract with the Illinois Department of Human Services (IDHS) was for one (1) year in the amount of \$2,365,860.00, and was approved by the Cook County Health Board on 07/27/2018.

NEW PROPOSAL JUSTIFICATION:
This grant is to provide low-income pregnant, breastfeeding and post-partum women who are at nutritional risk, no cost, supplemental nutritious foods to reduce the incidence of infant mortality, premature birth weights and low birth weights. It also provides infants and children to age five supplemental nutritious foods to aid in their development and to make referrals to other health care and social service providers for the best outcomes for these at risk children.

*The cost of early termination of this grant agreement is estimated to be \$952,456.50.

TERMS OF REQUEST:
This is a request to renew Grant Contract Number FCSYQ00833 in an amount not to exceed \$2,132,866.00, as needed, from 07/01/2019 thru 06/30/2020.

CCH CFO: 
Ekerete Akpan, Chief Financial Officer

CCH CEO: 
John Jay Shannon, MD, Chief Executive Officer

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BY BOARD OF
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HEALTH AND HOSPITALS SYSTEM

Request #
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BOARD APPROVAL REQUEST

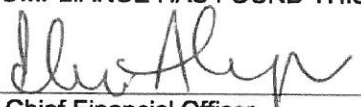
SPONSOR: Leticia Reyes-Nash, Director of Programmatic Services		EXECUTIVE SPONSOR: Debra Carey, Deputy Chief Executive Officer, Operations	
DATE: 07/12/2019		PRODUCT / SERVICE: Service - State Targeted Response (STR) to the Opioid Crisis Grant	
TYPE OF REQUEST: Accept Grant Renewal		VENDOR / SUPPLIER: Illinois Department of Human Services Springfield, IL	
ACCOUNT: N/A		FISCAL IMPACT NOT TO EXCEED: N/A	
CONTRACT PERIOD: 07/01/2019 thru 04/30/2020		GRANT FUNDED /RENEWAL AMOUNT: \$850,000.00	
CONTRACT NUMBER: 			
COMPETITIVE SELECTION METHODOLOGY: NA			
NON-COMPETITIVE SELECTION METHODOLOGY: NA			

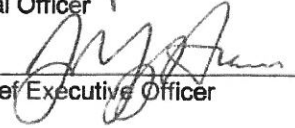
PRIOR CONTRACT HISTORY:
 On 04/27/2018 the CCH Board of Directors approved a grant with the Illinois Department of Human Services in the amount of \$2,500,000.00 for a twelve (12) month period from 07/1/2018 thru 06/30/2019. The State Targeted Response (STR) Opioid grant provided services to individuals living with Opioid Use Disorder (OUD), and provided for six projects including 1) Community Triage Center- Chicago Westside CTC; 2) Warm Handoff in the ED; 3) OUD Women Pilot at Cermak; 4) Naltrexone (Vivitrol) Pilot Enhancement at Cermak; 5) Homeless OUD Linkage/Case Management Services; 6) Fentanyl Expanded Opioid Screening Pilot.

NEW PROPOSAL JUSTIFICATION:
 This request is for a grant agreement renewal. Under this grant agreement, funds will continue to provide and expand services to individuals living with Opioid Use Disorder (OUD). Funding will continue to support the State Targeted Response (STR) Warm Handoff Program.

TERMS OF REQUEST:
 This is a request to accept a grant award in an amount not exceeding \$850,000.00 as needed, for a period of ten (10) months from 07/01/2019 thru 04/30/2020.

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE: N/A

CCH CFO: 
 Ekerete Akpan Chief Financial Officer

CCH CEO: 
 John Jay Shannon, M.D., Chief Executive Officer

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BY BOARD OF
DIRECTORS OF THE COOK COUNTY
HEALTH AND HOSPITALS SYSTEM

Request #

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BOARD APPROVAL REQUEST

SPONSOR: N/A		EXECUTIVE SPONSOR: Terry Mason, MD, Chief Operating Officer, Cook County Department of Public Health (CCDPH)	
DATE: 07/3/2019		PRODUCT / SERVICE: Service –Case Management for High-Risk Infants	
TYPE OF REQUEST: Grant Award Renewal		VENDOR / SUPPLIER: Illinois Department of Human Services, Springfield, Illinois	
ACCOUNT: N/A		FISCAL IMPACT	GRANT FUNDED AMOUNT: \$666,000.00
CONTRACT PERIOD: 07/01/2019 thru 06/30/2020		CONTRACT #: FCSYU05024	
COMPETITIVE SELECTION METHODOLOGY: N/A			
NON-COMPETITIVE SELECTION METHODOLOGY: N/A			

PRIOR CONTRACT HISTORY:

Grant award number FCSXU05024 was approved by the Cook County Health (CCH) Board of Directors on 08/31/2018 for a period of twelve (12) months from 07/01/2018 thru 06/30/2019 in the amount of \$540,000.00. The Cook County Health Board of Directors on 04/26/2019 approved a request to increase award by \$116,100.00.

NEW PROPOSAL JUSTIFICATION:

As a certified health department in the State of Illinois, the Cook County Department of Public Health (CCDPH) is mandated to provide case management services to high-risk infants identified through the Adverse Pregnancy Outcome Reporting System (APORS), and special needs children. CCDPH provides services for assessment of client needs, linkage with Medicaid and primary medical care, referral for assistance with identified social needs, and coordination of care. The goal of service is to reduce infant mortality and morbidity.

*The cost of early termination of this grant is estimated to be \$293,008.80.

TERMS OF REQUEST:

This is a request to renew grant award number FCSYU05024 in an amount not to exceed \$666,000.00 as needed for a twelve (12) month period from 07/01/2019 thru 06/30/2020.

CCH CFO: 
Ekerete Akpan, Chief Financial Officer

CCH CEO: 
John Jay Shannon, M.D., Chief Executive Officer

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JUL 26 2019

BY BOARD OF
DIRECTORS OF THE COOK COUNTY
HEALTH AND HOSPITALS SYSTEM

Request #

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Cook County Health

BOARD APPROVAL REQUEST

SPONSOR: Leticia Reyes-Nash, Director of Programmatic Services		EXECUTIVE SPONSOR: Debra Carey, Deputy Chief Executive Officer, Operations	
DATE: 07/03/2019		PRODUCT / SERVICE: Service- Cook County Careers in Healthcare Program	
TYPE OF REQUEST: Accept Grant Renewal		VENDOR / SUPPLIER: Cook County Health Foundation, Chicago, IL	
ACCOUNT: N/A	FISCAL IMPACT NOT TO EXCEED:	GRANT FUNDED /RENEWAL AMOUNT: \$63,525.00	
CONTRACT PERIOD: 07/01/2019 thru 06/30/2020		CONTRACT NUMBER: N/A	
COMPETITIVE SELECTION METHODOLOGY: N/A			
NON-COMPETITIVE SELECTION METHODOLOGY: N/A			

PRIOR CONTRACT HISTORY:
CCH received funding from the Cook County Health Foundation (CCHF) from the Michael Reese Health Trust grant in 2018 to support the Cook County Careers in Healthcare Program.

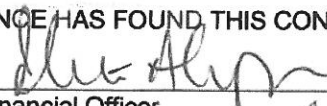
NEW PROPOSAL JUSTIFICATION:
This is a subgrant agreement between CCH and the Cook County Health Foundation (CCHF) for the Cook County Careers in Healthcare Program (CCCHP). Under this grant agreement, funds for the grant are being drawn from funds received by CCHF from the Michael Reese Health Trust.

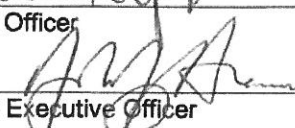
CCH will continue to implement the CCCHP, to create a workforce pipeline with key community partners to provide opportunities for 13-25 year olds from vulnerable communities in Chicago for entry into middle-skill jobs. The CCH Workforce Development Coordinator will oversee efforts to align the CCH workforce pipeline development with general operations, and then to identify innovative workforce program solutions.

In the most recent strategic plan, CCH emphasized the development of the healthcare workforce as a priority for programmatic and funding pursuits. CCH has been working as part of its strategic goals to develop a training-to-employee pipeline and engage with local health career institutions to enhance diversity and workforce retention.

TERMS OF REQUEST:
This is a request to accept a grant renewal in an amount not exceeding \$63,525.00 as needed, for a period of twelve (12) months from 07/01/2019 through 06/30/2020

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE: N/A

CCH CFO: 
Ekerete Akpan, Chief Financial Officer

CCH CEO: 
John Jay Shannon, M.D., Chief Executive Officer

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BY BOARD OF
DIRECTORS OF THE COOK COUNTY
HEALTH AND HOSPITALS SYSTEM

Request #
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BOARD APPROVAL REQUEST

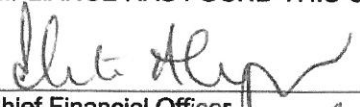
SPONSOR: Leticia Reyes-Nash, Director of Programmatic Services		EXECUTIVE SPONSOR: Debra Carey, Deputy Chief Executive Officer, Operations	
DATE: 07/03/2019		PRODUCT / SERVICE: Service – Providing Recovery Coaches for State Targeted Response (STR) Opioid Grant Warm Handoff Project	
TYPE OF REQUEST: Execute Sub-Grant Contract		VENDOR / SUPPLIER: McDermott Center /dba/Haymarket Center, Chicago, IL	
ACCOUNT: N/A	FISCAL IMPACT NOT TO EXCEED: \$260,370.00 (Grant Funded)	GRANT FUNDED /RENEWAL AMOUNT:	
CONTRACT PERIOD: 07/01/2019 thru 04/30/2020		CONTRACT NUMBER: H19-25-083	
COMPETITIVE SELECTION METHODOLOGY:			
<input checked="" type="checkbox"/> NON-COMPETITIVE SELECTION METHODOLOGY: Sub-Grant			

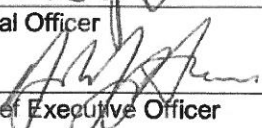
PRIOR CONTRACT HISTORY:
Contract H19-25-0062 was approved by the Office of Supply Chain Management to provide technical assistance for the Assisted Outpatient Treatment Grant. In addition, CCH contract with Haymarket for the State Targeted Response (STR) Opioid Grant for the period of 07/01/2018-03/31/2019 for recovery coaches.

NEW PROPOSAL JUSTIFICATION:
This is a sub-grant agreement between CCH and the Haymarket Center for STR Opioid Grant for Year 3. Under this grant agreement the McDermott Center/Haymarket Center will hire 5 Recovery Coaches and 1 Recovery Coach manager, provide training/technical assistance for the STR Opioid Grant, and transportation. Each Recovery Coach will serve active caseloads of up to 24 chronic men and women with Opioid addiction, for those identified at Project sites, including CCH emergency rooms and ambulatory sites, and other sites as agreed. Services provided under this contract by Haymarket, will assist in meeting the goal and objectives of the grant funded STR Opioid Warm Handoff Project.

TERMS OF REQUEST:
This is a request to execute a sub-grant contract number H19-25-083 in an amount not exceeding ~~\$260,370.00~~ as needed, for a period of ten (10) months from 07/01/2019 thru 04/30/2020.

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE: Pending

CCH CFO: 
Ekerete Akpan, Chief Financial Officer

CCH CEO: 
John Jay Shannon, M.D., Chief Executive Officer

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HEALTH AND HOSPITALS SYSTEM

Request #
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BOARD APPROVAL REQUEST


SPONSOR: Aamer Qidwai, Director, Laboratory		EXECUTIVE SPONSOR: Jarrod G. Johnson, Chief Operating Officer, Stroger Hospital and Central Campus	
DATE: 07/12/2019	PRODUCT / SERVICE: Service, Temporary Staffing for Pathology Department		
TYPE OF REQUEST: Increase Contract	VENDOR / SUPPLIER: Maxim Healthcare Services, Inc., Columbia, MD		
ACCOUNT: 521119	FISCAL IMPACT NOT TO EXCEED: \$2,200,000.00	GRANT FUNDED / RENEWAL AMOUNT:	
CONTRACT PERIOD: 12/01/2017 thru 11/30/2020		CONTRACT NUMBER: H18-25-008	
COMPETITIVE SELECTION METHODOLOGY:			
NON-COMPETITIVE SELECTION METHODOLOGY: RFP (2017-9)			


PRIOR CONTRACT HISTORY:
Contract number H18-25-008 was approved by the Cook County Health (CCH) Board on 12/15/2017 for a period of thirty-six (36) months from 12/01/2017 thru 11/30/2020 in the amount of \$3,097,170.00. On 02/28/2019 the CCH Board of Directors approved a request to increase maximum amount by \$4,846,000.00.

NEW PROPOSAL JUSTIFICATION:
This request is for the continued provision of interim staffing for Pathology to maintain a steady work flow until vacancies can be filled.

TERMS OF REQUEST:
This is a request to increase contract number H18-25-008 by an amount not to exceed \$2,200,000.00, as needed, for the remainder of the contract period through 11/30/2020.

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE: Pending

CCH CFO: 
Ekerete Akpan, Chief Financial Officer

CCH CEO: 
John Jay Shannon, M.D., Chief Executive Officer

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Request #
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BOARD APPROVAL REQUEST

SPONSOR: N/A		EXECUTIVE SPONSOR: Charles A. Jones, Chief Procurement Officer	
DATE: 07/07/2019		PRODUCT / SERVICE: Service – Professional Consulting Services, SCM-AP-IT	
TYPE OF REQUEST: Increase Contract		VENDOR / SUPPLIER: Saldemar Solutions, LLC, Chicago, IL	
ACCOUNT 520825	FISCAL IMPACT NOT TO EXCEED: \$606,280.00	GRANT FUNDED / RENEWAL AMOUNT: N/A	
CONTRACT PERIOD: 06/01/2018 thru 05/31/2020		CONTRACT NUMBER: H18-25-049	
COMPETITIVE SELECTION METHODOLOGY:			
<input checked="" type="checkbox"/> NON-COMPETITIVE SELECTION METHODOLOGY: Comparable Government Procurement			

PRIOR CONTRACT HISTORY:

On 04/27/2018 the Cook County Health (CCH) Board of Directors approved contract number H18-25-049 in the amount of \$577,800.00 for a period of twenty-four (24) months from 06/01/2018 thru 05/31/2020 for the provision of system integration and support resource for Supply Chain Management (SCM). On 10/16/2018 the Office of Supply Chain Management executed an Amendment to increase the contract value by \$140,800.00 for the provision of resources in support of Oracle. On 02/28/2019 the CCH board approved a request to increase contract in the amount of \$536,400.00.

NEW PROPOSAL JUSTIFICATION:

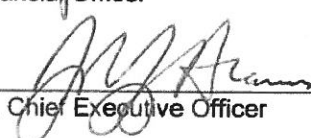
This request is for the continued provision of key resources on a temporary basis to support Oracle data normalization and cleaning, SCM Resource, Accounts Payable and Material Management. Vendor is a County Certified Women Business Enterprise (WBE).

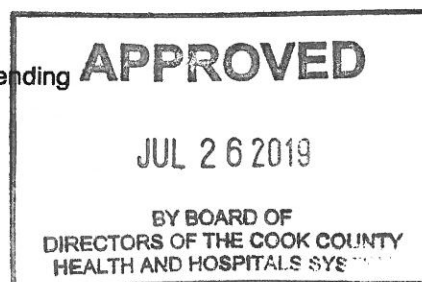
TERMS OF REQUEST:

This is a request to increase contract number H18-25-049 in an amount not to exceed \$606,280.00, as needed, for the remainder of the contract through 05/31/2020.

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE: Pending

CCH CFO: 
Ekerete Akpan, Chief Financial Officer

CCH CEO: 
John Jay Shannon, M.D., Chief Executive Officer



Request #
11

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AS AMENDED BOARD APPROVAL REQUEST


SPONSOR: Kathy Lorenc, Director Strategic Sourcing & Procurement		EXECUTIVE SPONSOR: Charles A. Jones, Chief Procurement Officer	
DATE: 07/05/2019	PRODUCT / SERVICE: Product – Distribution of Medical & Surgical Supplies		
TYPE OF REQUEST: Extend and Increase Contract	VENDOR / SUPPLIER: Cardinal Health, Dublin, OH		
ACCOUNT: 530785	FISCAL IMPACT NOT TO EXCEED: \$18,250,000.00 <u>\$12,166,667.00</u>	GRANT FUNDED / RENEWAL AMOUNT: N/A	
CONTRACT PERIOD: 02/02/2015 thru 01/31/2019	REVISED CONTRACT PERIOD 08/01/2019 thru 01/31/2020 <u>11/30/2019</u>	CONTRACT NUMBER: H15-25-011	
COMPETITIVE SELECTION METHODOLOGY: <u>11/30/2019</u>			
<input checked="" type="checkbox"/> NON-COMPETITIVE SELECTION METHODOLOGY: RFP (2015-4)			

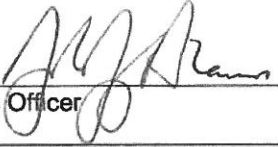
PRIOR CONTRACT HISTORY:
 The Cook County Health (CCH) Board of Directors approved contract number H15-25-011 on 12/12/2014 in the amount of \$60,000,000.00 for a period of thirty-six (36) months from 02/01/2015 thru 01/31/2018. On 06/30/2017 the CCH Board of Directors approved amendment 01, to extend the contract through 01/31/2019 and increase by \$36,500,000.00. On 01/25/2019 the CCH Board of Directors approved amendment 02, to extend the contract through 07/31/2019 and increase by \$18,250,000.00.

NEW PROPOSAL JUSTIFICATION:
 This request will allow Cardinal Health our primary distributor of the medical/surgical supplies to continue providing daily supplies. Their pricing is comparable to other vendors and provides rebates to its members. Pricing will be at the same rates as previously contracted. We have increased our use of Cardinal as a result of favorable pricing and product availability.

TERMS OF REQUEST:
 This is a request to extend and increase contract number H15-25-011 in an amount not to exceed \$12,166,667.00, as needed, for a period of ~~six (6)~~ four (4) months from 08/01/2019 thru ~~01/31/2020~~ 11/30/2019.

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE: Pending

CCH CFO: 
 Ekerete Akpan, Chief Financial Officer

CCH CEO: 
 John Jay Shannon, M.D., Chief Executive Officer

Request #
12

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Cook County Health

BOARD APPROVAL REQUEST

SPONSOR: N/A		EXECUTIVE SPONSOR: Robert L. Sumter, Ph.D., Chief Information Officer	
DATE: 07/12/2019		PRODUCT / SERVICE: Service – Clinical Engineering (Biomedical) Services	
TYPE OF REQUEST: Extend and Increase Contract		VENDOR / SUPPLIER: GE Precision Healthcare, LLC, Chicago, Illinois	
ACCOUNT: 540129	FISCAL IMPACT NO TO EXCEED: \$12,927,719.00	GRANT FUNDED / RENEWAL AMOUNT: N/A	
ORIGINAL CONTRACT PERIOD: 12/01/2016 thru 11/30/2019		REVISED CONTRACT PERIOD: 12/01/2019 Thru 11/30/2021	
		CONTRACT NUMBER: H16-25-124	
COMPETITIVE SELECTION METHODOLOGY:			
<input checked="" type="checkbox"/> NON-COMPETITIVE SELECTION METHODOLOGY: (RFP 2016 -5)			

PRIOR CONTRACT HISTORY:

This contract was approved by the Cook County Health ("CCH") Board on 09/30/2016 in the of \$16,580,808.00 for a period of thirty-six (36) months from 12/01/2016 through 11/30/2019. The Contract has two (2) renewal options at twenty-four (24) months each.

NEW PROPOSAL JUSTIFICATION:

This request is to execute the first of two, two year renewal options to provide Clinical Engineering (Biomedical) Services system wide. In addition to performing corrective and preventative maintenance service on CCH's medical devices, GE Healthcare supports CCH in technology planning, asset management, and regulatory compliance. Based on GE Healthcare performance and the critical need for continued service and support, this request is being submitted to activate the two extension years in the contract.

TERMS OF REQUEST:

This is a request to extend and increase contract number H16-25-124 in an amount not to exceed \$12,927,719.00, as needed, for a period of twenty-four (24) months from 12/01/2019 thru 11/30/2021.

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE: Pending

CCH CFO:

Ekerete Akpan, Chief Financial Officer

CCH CEO:

John Jay Shannon, M.D., Chief Executive Officer

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BY BOARD OF
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HEALTH AND HOSPITALS SYSTEM

Request #
13

Cook County Health

BOARD APPROVAL REQUEST

SPONSOR: John J. Daley, Director, Support Services		EXECUTIVE SPONSOR: Jarrod G. Johnson, Chief Operating Officer, John H. Stroger Jr. and Central Campus	
DATE: 07/12/2019	PRODUCT / SERVICE: Product & Service - Food and Nutritional Services (FANS)		
TYPE OF REQUEST: Extend and Increase Contract	VENDOR / SUPPLIER: Morrison Management Specialists, Inc., Charlotte, NC		
ACCOUNT: 520209	FISCAL IMPACT NOT TO EXCEED: \$7,000,000.00	GRANT FUNDED / RENEWAL AMOUNT: N/A	
ORIGINAL CONTRACT PERIOD: 07/01/2017 thru 9/30/2019	REVISED CONTRACT PERIOD: 10/01/2019 thru 09/30/2020	CONTRACT NUMBER: H16-72-123	
COMPETITIVE SELECTION METHODOLOGY			
<input checked="" type="checkbox"/> NON-COMPETITIVE SELECTION METHODOLOGY: RFP (2016-3)			

PRIOR CONTRACT HISTORY:

Contract number H16-72-123 was approved by the Cook County Health (CCH) Board on 07/29/2016 in the amount of \$13,900,000.00 for a period of thirty-six (36) months from 08/01/2016 thru 07/31/2019. The Board Approval Request was amended to revise the contract period to 10/1/2016 thru 09/30/2019, remove food services and decrease the not to exceed amount to \$5,568,824.00. The Cook County Health (CCH) Board on 02/24/2017 approved a request to increase the contract in the amount of \$8,331,176.00 to add food services and nutritional services.

NEW PROPOSAL JUSTIFICATION:

This extension and increase will allow CCH to utilize a renewal option in the contract to allow Morrison to continue to provide culinary management services, food and food distribution at John H. Stroger, Jr Hospital and Provident Hospital of Cook County.

TERMS OF REQUEST:

This is a request to extend and increase contract number H16-72-123 in an amount not to exceed \$7,000,000.00, as needed, for a period of twelve (12) months from 10/01/2019 thru 9/30/2020.

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE: Pending

CCH CFO:

Ekerete Akpan, Chief Financial Officer

CCH CEO:

John Jay Shannon, M.D., Chief Executive Officer

Request #
14

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BOARD APPROVAL REQUEST

SPONSOR: Carlos Alcazar, Senior Director of Finance		EXECUTIVE SPONSOR: Ekerete Akpan, Chief Financial Officer <i>JA</i>	
DATE: 07/12/2019		PRODUCT / SERVICE: Service – Professional Staffing Services	
TYPE OF REQUEST: Extend & Increase Contract		VENDOR / SUPPLIER: Keystone Advisors, South Holland, IL	
ACCOUNT: 520825	FISCAL IMPACT NOT TO EXCEED: \$551,340.00	GRANT FUNDED / RENEWAL AMOUNT: N/A	
ORIGINAL CONTRACT PERIOD: 03/01/2015 thru 05/31/2019		REVISED CONTRACT PERIOD: 06/01/2019 thru 11/30/2019	CONTRACT NUMBER: H15-25-037
COMPETITIVE SELECTION METHODOLOGY:			
<input checked="" type="checkbox"/> NON-COMPETITIVE SELECTION METHODOLOGY: Sole Source			

PRIOR CONTRACT HISTORY:
 On 02/27/2015 the Cook County Health (CCH) Board of Directors approved contract number H15-25-037 in the amount of \$830,000.00 for the period from 03/01/2015 thru 02/29/2016. An amendment was executed on 03/01/2015 by the Department of Supply Chain Management to extend the contract through 06/30/2016. The CCH Board on 07/29/2016 approved a request to extend through 11/30/2016 and increase by \$250,000.00. On 09/30/2016 the CCH Board approved a request to extend and increase in the amount of \$400,000.00 through 05/31/2017. On 05/26/2017 the CCH Board of Directors approved a request to extend and increase the contract in the amount of \$275,000.00 through 05/31/2018. The Cook County Health (CCH) Board of Directors approved a request to extend and increase contract number H15-25-037 in an amount not to exceed \$340,000.00 thru 05/31/2019.

NEW PROPOSAL JUSTIFICATION:
 This extension and increase will allow the contractor to continue providing temporary staffing in the Finance and Supply Chain Management (SCM) Departments necessary for ongoing support of the Oracle Enterprise Resource Planning (ERP) and Finance department. This is sole source because of the firm's ability to provide financial personnel with specialized skill sets. CCH is actively recruiting for these positions.


TERMS OF REQUEST:
 This is a request to extend and increase contract number H15-25-037 in an amount not to exceed \$551,340.00 for a period of six months (6) months from 06/01/2019 thru 11/30/2019.

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE: Pending

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HEALTH AND HOSPITALS SYSTEM

CCH CEO: 
 John Jay Shannon, M.D., Chief Executive Officer

Request #
15

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BOARD APPROVAL REQUEST

SPONSOR: Esther Macchione, Director of Operations, Managed Care		EXECUTIVE SPONSOR: James Kiamos, Chief Executive Officer, CountyCare	
DATE: 06/11/2019		PRODUCT / SERVICE: Medicare Third Party Administrative Services	
TYPE OF REQUEST: Negotiate and Execute Contract		VENDOR / SUPPLIER: Evolent Health, Chicago, IL	
ACCOUNT: 521160		FISCAL IMPACT NOT TO EXCEED: \$10,872,426.00	GRANT FUNDED / RENEWAL AMOUNT: N/A
CONTRACT PERIOD: 01/01/2020 thru 12/31/2024		CONTRACT NUMBER: H19-25-053	
X	COMPETITIVE SELECTION METHODOLOGY: RFP (1)		
	NON-COMPETITIVE SELECTION METHODOLOGY:		

PRIOR CONTRACT HISTORY:
No prior contract history.

NEW PROPOSAL JUSTIFICATION:
The vendor will provide third party administrative (TPA) services for Medicare members. Specifically:

Health Plan Analytics. Vendor will aggregate data on claims payments it processes for medical and behavioral health services, as well as claims payments from other benefits managers including dental, pharmacy, optical and transportation.

Back Office Operations. Primarily this includes claims management and payment, as well as a leadership structure.

IS Interface and Data Exchange. Capacity to receive and send information to trading partners through Industry-standard processes.

Member Services. This area includes Medicare members call center, member PCP assignment, member website management, annual enrollee satisfaction survey, and member materials.

Medical Management. Utilization management, prior authorizations, 24-hour nurse line and peer review are included in this area.

Health Plan Functions Support. For services retained at CCH, vendor will provide additional support as needed specifically in the areas of medical loss ratio (MLR) calculation, monitoring of access standards, and utilization review.

Provider Relations Support. Provider credentialing/re-credentialing, a secure provider portal, and ongoing provider education are included in this functional area.

Quality Analytics and Support. Vendor will establish a quality assurance program that oversees its performance. Included in this is timely reporting of performance measures and implementation of performance improvement projects.

Request #
16

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DATE: 06/11/2019		PRODUCT / SERVICE: Medicare Third Party Administrative Services
TYPE OF REQUEST: Negotiate and Execute Contract		VENDOR / SUPPLIER: Evolent Health, Chicago, IL
ACCOUNT: 521160	FISCAL IMPACT NOT TO EXCEED: \$10,872,426.00	GRANT FUNDED / RENEWAL AMOUNT: N/A
CONTRACT PERIOD: 01/01/2020 thru 12/31/2024		CONTRACT NUMBER: H19-25-053

TERMS OF REQUEST:

This is a request to negotiate and execute contract number H19-25-053 in an amount not to exceed \$10,872,426.00, as needed, for a sixty (60) month period from 01/01/2020 through 12/31/2024.

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE: Pending

CCH CFO:

Ekerete Akpan, Chief Financial Officer

CCH CEO:

John Jay Shannon, M.D., Chief Executive Officer

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BOARD APPROVAL REQUEST

SPONSOR: Esther Macchione, Director of Operations, Managed Care		EXECUTIVE SPONSOR: James Klamos, Chief Executive Officer, CountyCare	
DATE: 06/11/2019		PRODUCT / SERVICE: Medicare Dental and Vision Benefits Management	
TYPE OF REQUEST: Negotiate and Execute Contract		VENDOR / SUPPLIER: The Guardian Life Insurance Company, New York, NY	
ACCOUNT: 520825		FISCAL IMPACT NOT TO EXCEED: \$452,610.00	GRANT FUNDED / RENEWAL AMOUNT: N/A
CONTRACT PERIOD: 01/01/2020 thru 12/31/2022		CONTRACT NUMBER: H19-25-052	
<input checked="" type="checkbox"/>	COMPETITIVE SELECTION METHODOLOGY: RFP (4)		
<input type="checkbox"/>	NON-COMPETITIVE SELECTION METHODOLOGY:		

PRIOR CONTRACT HISTORY:
There is no prior contract history for the service.

NEW PROPOSAL JUSTIFICATION:
This request is for administrative fees to provide dental and vision benefits management services for Medicare members. It will specifically provide:

Health Plan Analytics: Data aggregation on processed and paid claims for dental and vision services to provide comprehensive reporting.

Back Office Operations: Claims management and payment for dental and vision claims.

IS Interface and Data Exchange: Capacity to receive and send information to trading partners through Industry-standard processes.

Member Services: Call center for dental and vision related issues, member website management, and member materials.


Medical Management: Prior authorization and utilization management


Network: Deliver a contracted network of dental and vision providers that meets access standards for Medicare members.

The contract language includes two (2) one-year renewal options.

TERMS OF REQUEST:
This is a request to negotiate and execute contract number H19-25-052 in an amount not to exceed \$452,610.00, as needed, for a thirty-six (36) month period from 01/01/2020 through 12/31/2022.

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE: Pending

CCH CFO: 
Ekerete Akpan, Chief Financial Officer

CCHHS CEO: 
John Jay Shannon, M.D., Chief Executive Officer

APPROVED

JUL 26 2019

BY BOARD OF
DIRECTORS OF THE COOK COUNTY
HEALTH AND HOSPITALS SYSTEM

Request #
17

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• John H. Stroger, Jr. Hospital of Cook County • Oak Forest Health Center • Provident Hospital • Ruth M. Rothstein CORE Center •

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Cook County Health

BOARD APPROVAL REQUEST

SPONSOR: Samuel Williams, Executive Director of Facilities		EXECUTIVE SPONSOR: Tanya Seaton, Operating Officer, Provident	
DATE: 07/12/2019		PRODUCT / SERVICE: Service, Construction of Renal Dialysis Center at Provident Hospital	
TYPE OF REQUEST: Execute Contract		VENDOR / SUPPLIER: Powers & Sons Construction Company, Gary, IN	
ACCOUNT: CIP	FISCAL IMPACT NOT TO EXCEED: \$2,429,000.00	GRANT FUNDED / RENEWAL AMOUNT:	
CONTRACT PERIOD: 08/01/2019 thru 07/31/2020		CONTRACT NUMBER: H19-25-081	
<input checked="" type="checkbox"/>	COMPETITIVE SELECTION METHODOLOGY: RFP (3)		
<input type="checkbox"/>	NON-COMPETITIVE SELECTION METHODOLOGY:		

PRIOR CONTRACT HISTORY:
No prior contract history.

NEW PROPOSAL JUSTIFICATION:
The vendor will be the General Contractor to provide a full turnkey build-out of the Renal Dialysis Center at Provident Hospital. This project will be funded via Capital Improvement Project (CIP) funding.


TERMS OF REQUEST:
This is a request to execute contract number H19-25-081 in an amount not-to-exceed \$2,429,000.00, as needed, for the twelve (12) month term from 08/01/2019 thru 07/31/2020.

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE: Pending

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JUL 26 2019

BY BOARD OF
DIRECTORS OF THE COOK COUNTY
HEALTH AND HOSPITALS SYSTEM

CCH CFO: 
Ekerete Akpan, Chief Financial Officer

CCH CEO: 
John Jay Shannon, M.D., Chief Executive Officer

Request #
18

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Cook County Health

BOARD APPROVAL REQUEST

SPONSOR: Jillyan Iwinski, Director, Respiratory Services		EXECUTIVE SPONSOR: Jarrod G. Johnson, Chief Operating Officer, Stroger Hospital & Central Campus	
DATE: 07/012/2019	PRODUCT / SERVICE: Product – Inhaled Nitric Oxide		
TYPE OF REQUEST: Execute Contract	VENDOR / SUPPLIER: IKARIA / INO Therapeutics, Clinton, NJ		
ACCOUNT: 550079	FISCAL IMPACT NOT TO EXCEED: \$1,597,356.00	GRANT FUNDED / RENEWAL AMOUNT: N/A	
CONTRACT PERIOD: 08/01/2019 Thru 07/31/2022	REVISED CONTRACT PERIOD:	CONTRACT NUMBER: H19-25-079	
COMPETITIVE SELECTION METHODOLOGY:			
<input checked="" type="checkbox"/> NON-COMPETITIVE SELECTION METHODOLOGY: Sole Source			

PRIOR CONTRACT HISTORY:

The Cook County Health (CCH) Board of Directors approved contract number H16-73-090 on 06/24/2016 for a period of twelve (12) months from 7/1/2016 through 6/30/2017 in the amount of \$793,500.00 for inhaled nitric oxide gas. On 5/26/2017, the CCH Board of Directors approved a request to extend contract through 6/30/2018 and increase the amount by \$793,500.00. On 5/25/2018, the CCH Board of Directors approved a request to extend contract through 6/30/2019 and increase the amount by \$793,500.00. The Department of Supply Chain Management extended the contract thru 07/31/2019.

NEW PROPOSAL JUSTIFICATION:

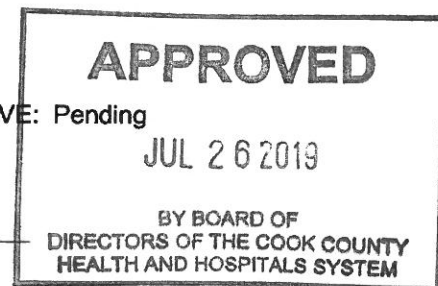
This new contract will continue the provision of inhaled nitric oxide (INO) pharmaceutical grade gases for inhalation. This also includes the rental of the INO max delivery system for Division of Pulmonary, Critical Care, Neonatal and Respiratory Care Medicine. This therapy is life saving for critically ill neonates as well as selected pediatric and adult patients with Acute Respiratory Distress Syndrome (ARDS) and Pulmonary Hypertension. The vendor is the sole source for the product and owns the patent rights.

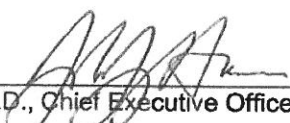
TERMS OF REQUEST:

This is a request to execute contract number H19-25-079 in an amount not to exceed \$1,597,356.00, as needed, for a period of thirty-six (36) months from 08/01/2019 thru 07/31/2022.

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE: Pending

CCH CFO: 
Ekerete Akpan, Chief Financial Officer



CCH CEO: 
John Jay Shannon, M.D., Chief Executive Officer

Request #
19

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Cook County Health

BOARD APPROVAL REQUEST

SPONSOR: Richard Keen, MD Chair, Department Of Surgery		EXECUTIVE SPONSOR: Claudia M. Fegan, MD, Chief Medical Officer	
DATE: 07/03/19		PRODUCT / SERVICE: Product – Surgical Instruments, Trays and Containers	
TYPE OF REQUEST: Execute Contract		VENDOR / SUPPLIER: CareFusion 2200, Inc. – Vernon Hills IL	
ACCOUNT: 550079		FISCAL IMPACT NOT TO EXCEED: \$560,017.12	GRANT FUNDED / RENEWAL AMOUNT: N/A
CONTRACT PERIOD: One Time Capital Purchase			CONTRACT NUMBER: H19-76-066
<input checked="" type="checkbox"/>	COMPETITIVE SELECTION METHODOLOGY: GPO (4)		
<input type="checkbox"/>	NON-COMPETITIVE SELECTION METHODOLOGY:		

PRIOR CONTRACT HISTORY:

No prior contract history

NEW PROPOSAL JUSTIFICATION:

This request is to purchase equipment to support the Operating Room (OR), Trauma and Orthopedics with a variety of procedures. This purchase of operating room equipment includes thousands of individual instruments for services that CCH has made a commitment to maintain or grow. Some of these instruments will permit CCH to perform procedures that currently CCH sends out.

TERMS OF REQUEST:

This is a request to execute contract number H19-76-066 in an amount not to exceed \$560,017.12, as needed, for a one-time capital purchase.

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE: Pending

CCH CFO:

Ekerete Akpan, Chief Financial Officer

CCH CEO:

John Jay Shannon, M.D., Chief Executive Officer

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JUL 26 2019

BY BOARD OF
DIRECTORS OF THE COOK COUNTY
HEALTH AND HOSPITALS SYSTEM

Request #
20

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Cook County Health

BOARD APPROVAL REQUEST


SPONSOR: Iliana Mora, Chief Operating Officer, Ambulatory Services		EXECUTIVE SPONSOR: Debra Carey, Deputy Chief Executive Officer, Operations	
DATE: 07/12/2019		PRODUCT / SERVICE: Product, Dental Equipment for North Riverside Health Center	
TYPE OF REQUEST: Execute Contract		VENDOR / SUPPLIER: Henry Schein Inc., Melville, NY	
ACCOUNT: 550079	FISCAL IMPACT NOT TO EXCEED: \$551,923.99	GRANT FUNDED / RENEWAL AMOUNT:	
CONTRACT PERIOD: One time capital purchase (Leased)		CONTRACT NUMBER: H19-76-080	
COMPETITIVE SELECTION METHODOLOGY:			
<input checked="" type="checkbox"/> NON-COMPETITIVE SELECTION METHODOLOGY: Sole Source			

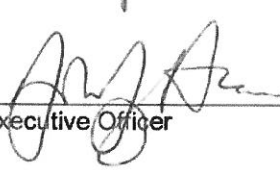
PRIOR CONTRACT HISTORY:
No prior contract history at these locations.

NEW PROPOSAL JUSTIFICATION:
Vendor will provide dental instrumentation, delivery systems, lights and chairs for the Oral Health Department at the North Riverside Health Center. This request is sole sourced with this vendor for standardization of equipment throughout the health system. During the initial standardization selection this vendor was a GPO member.

TERMS OF REQUEST:
This is a request to execute contract number H19-76-080 an amount not to exceed \$551,923.99 as needed, for a one-time capital purchase.

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE: Pending

CCH CFO: 
Ekerete Akpan, Chief Financial Officer

CCH CEO: 
John Jay Shannon, M.D., Chief Executive Officer

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JUL 26 2019

BY BOARD OF
DIRECTORS OF THE COOK COUNTY
HEALTH AND HOSPITALS SYSTEM

Request #
21

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Cook County Health

BOARD APPROVAL REQUEST

SPONSOR: Tanya Seaton, Operating Officer, Provident Hospital		EXECUTIVE SPONSOR: Debra Carey , Deputy Chief Executive Officer, Operations	
DATE: 07/12/2019	PRODUCT / SERVICE: Product – OR Tables, Warming Cabinets, Stirrups, Roll Boards and Urology Catcher		
TYPE OF REQUEST: Execute Contract	VENDOR / SUPPLIER: Skytron LLC – Grand Rapids MI		
ACCOUNT: 550079	FISCAL IMPACT NOT TO EXCEED: \$248,405.26	GRANT FUNDED / RENEWAL AMOUNT: N/A	
CONTRACT PERIOD: One Time Capital Purchase		CONTRACT NUMBER: H19-76-076	
<input checked="" type="checkbox"/>	COMPETITIVE SELECTION METHODOLOGY: GPO (6)		
<input type="checkbox"/>	NON-COMPETITIVE SELECTION METHODOLOGY:		

PRIOR CONTRACT HISTORY:
No prior contract history

NEW PROPOSAL JUSTIFICATION:


Vendor will provide needed clinical equipment for new OR Suite/surgical standardization as required for best clinical outcomes and patient safety.

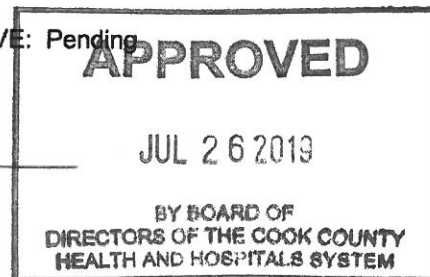
TERMS OF REQUEST:

This is a request to execute contract number H19-76-076 in an amount not to exceed \$248,405.26, as needed, for a one-time capital purchase.

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE: Pending

CCH CFO: 
Ekerete Akpan, Chief Financial Officer

CCH CEO: 
John Jay Shannon, M.D., Chief Executive Officer



Request #
22

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Cook County Health & Hospitals System

BOARD APPROVAL REQUEST


SPONSOR: Richard Keen, M.D. Chair of the Department of Surgery		EXECUTIVE SPONSOR: Claudia M. Fegan, M.D. Chief Medical Officer	
DATE: 07/12/2019		PRODUCT / SERVICE: Product: Surgical Equipment with Extended Warranty Plan	
TYPE OF REQUEST: Execute Contract		VENDOR / SUPPLIER: Stryker Sales Corporation D/B/A: Stryker Instruments – Kalamazoo, MI	
ACCOUNT: 550079	FISCAL IMPACT NOT TO EXCEED: Capital Equipment \$165,669.30 (5) Year Service Plan \$52,939.08 Total \$218,608.38		GRANT FUNDED / RENEWAL AMOUNT: N/A
CONTRACT PERIOD: One-Time Capital Purchase & Extended Service Plan period from 08/01/2020 thru 07/31/2023		CONTRACT NUMBER: H19-76-075	
<input checked="" type="checkbox"/>	COMPETITIVE SELECTION METHODOLOGY: GPO (2)		
<input type="checkbox"/>	NON-COMPETITIVE SELECTION METHODOLOGY:		


PRIOR CONTRACT HISTORY:
No prior contract history for this product.

NEW PROPOSAL JUSTIFICATION:
This request is to purchase needed equipment to support CCH Departments: OR, Trauma, Orthopedics, Podiatry, ENT, Neurovascular and Oral Maxillofacial for a variety of procedures needed for patients. The contract also includes extended service coverage.

TERMS OF REQUEST:
This request to execute contract number H19-75-075 in an amount not to exceed \$218,608.38, as needed, for a one-time capital purchase and a (36) month extended service plan period from 08/01/2020 thru 07/31/2023.

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE: Pending

CCH CFO: 
Ekerete Akpan, Chief Financial Officer

CCH CEO: 
John Jay Shannon, M.D., Chief Executive Officer

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JUL 26 2019

BY BOARD OF
DIRECTORS OF THE COOK COUNTY
HEALTH AND HOSPITALS SYSTEM

Request #
23

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Cook County Health

BOARD APPROVAL REQUEST

SPONSOR: Carlos Alcazar, Senior Director of Finance		EXECUTIVE SPONSOR: Ekerete Akpan, Chief Financial Officer <i>EA</i>	
DATE: 07/12/2019		PRODUCT / SERVICE: Service - Charge Master Software	
TYPE OF REQUEST: Execute Contract		VENDOR / SUPPLIER: Optum, Eden Prairie, MN	
ACCOUNT: 540129	FISCAL IMPACT NOT TO EXCEED: \$188,605.00	GRANT FUNDED / RENEWAL AMOUNT: N/A	
CONTRACT PERIOD: 07/01/2019 – 06/30/2022		CONTRACT NUMBER: H19-25-078	
<input checked="" type="checkbox"/>	COMPETITIVE SELECTION METHODOLOGY: RFP (5)		
<input type="checkbox"/>	NON-COMPETITIVE SELECTION METHODOLOGY:		

PRIOR CONTRACT HISTORY:

No prior contract history.


NEW PROPOSAL JUSTIFICATION:

This request will provide Charge Master Software for internal review and maintenance of hospital corporate charge master for compliance with Medicare. It provides an assessment of the current Change Description Master (CDM) for completeness and compliance with regulatory requirements.

TERMS OF REQUEST:

This is a request to execute contract number H19-25-078 in an amount not to exceed \$188,605.00, as needed, for a period of thirty-six (36) months from 07/01/2019 thru 06/30/2022.

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE: Pending

CCH CEO: 
John Jay Shannon, M.D., Chief Executive Officer

APPROVED

JUL 26 2019

BY BOARD OF
DIRECTORS OF THE COOK COUNTY
HEALTH AND HOSPITALS SYSTEM

Request #
24

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Cook County Health

BOARD APPROVAL REQUEST

SPONSOR:		EXECUTIVE SPONSOR: Mary Sajdak, Chief Operating Officer, Integrated Care	
DATE: 07/03/2019	PRODUCT / SERVICE: Service - Consulting Services for Care Management System Development		
TYPE OF REQUEST: Execute Contract	VENDOR / SUPPLIER: Matthew Madison, Menlo Park, CA		
ACCOUNT: 520209	FISCAL IMPACT NOT TO EXCEED: \$180,000.00	GRANT FUNDED / RENEWAL AMOUNT: N/A	
CONTRACT PERIOD: 09/01/2019 thru 08/31/2020		CONTRACT NUMBER: H19-25-082	
COMPETITIVE SELECTION METHODOLOGY:			
<input checked="" type="checkbox"/> NON-COMPETITIVE SELECTION METHODOLOGY: Sole Source			

PRIOR CONTRACT HISTORY:
No prior contract history.

NEW PROPOSAL JUSTIFICATION:
The contract will assist with the insourcing, the development and management of the Care Management Information System. The system will be built by the CCH Clinical Research Unit (CRU). Post construction the system will be co-managed by the CRU and the CCH IT department. This is being created to support a care management system that is able to change in a timely manner in response to changes in process, reporting requirements or functionality. Early reviews indicate that it will support a more effective workflow for the care coordinators and tools for managers to support staff. Mr. Madison is uniquely capable of translating the Care Management Unit's requests and needs into the programming language that will allow the CRU to build the system in an efficient and effective manner. He will also assist in documenting how work flows through the programming and how the system is built, which prior Care Management system contractors have been unable to accomplish. There are plans for the system to automate tasks and workflows that are now manual.

This request is Sole Source due to specialized nature of Mr. Madison's multi-disciplinary expertise, and need to have system ready before expiration of the existing software contract in March 2020. Mr. Madison has agreed to bill at below his market rates.

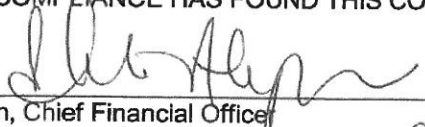
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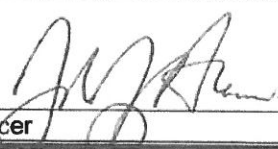
JUL 26 2019

BY BOARD OF
HEALTH AND HOSPITALS SYSTEM

TERMS OF REQUEST:
This is a request to execute contract number H19-25-082 in an amount not to exceed \$180,000.00 for a period of twelve (12) months from 09/01/2019 thru 08/31/2020.

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE: Pending

CCH CFO: 
Ekerete Akpan, Chief Financial Officer

CCH CEO: 
John Jay Shannon, M.D., Chief Executive Officer

Request #
25

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Cook County Health and Hospitals System
Finance Committee Meeting
July 19, 2019

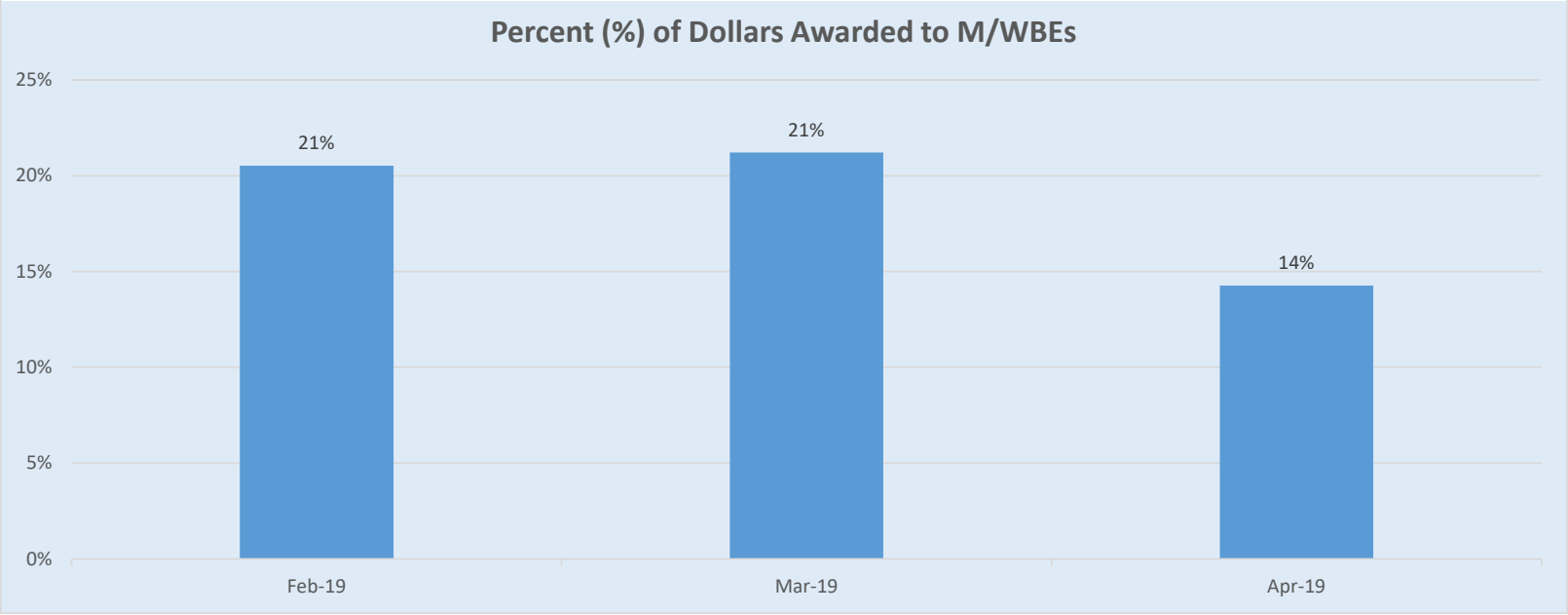
ATTACHMENT #2

MWBE METRICS - FY 2019				
Contracts \$150,000.00 and Over for February, March, and April 2019				
Month	Thursday, February 28, 2019	Friday, March 29, 2019	Friday, April 26, 2019	TOTAL
Number of Contracts Awarded	11	14	11	36
Total Award Value	\$17,920,137	\$24,144,135	\$27,269,987	\$69,334,259
Number of Contracts with Goals	7	8	7	22
Value	\$13,216,660	\$22,037,135	\$22,950,722	\$58,204,516
% Total Award	74%	91%	84%	84%
Number of Contracts with MWBE as Prime	2	1	1	4
Prime Award Value	\$778,118	\$204,506	\$1,500,000	\$2,482,624
% Contract w/goal	6%	1%	7%	4%
Number of Contracts with MWBE as Subcontractor	5	5	2	12
Sub Award Value	\$1,935,379	\$4,471,906	\$1,775,345	\$8,182,630
% Contract w/goal	15%	20%	8%	14%
Number of Contracts with Full Waivers	0	2	4	6
Waiver Value	\$0	\$8,132,921	\$13,242,026	\$21,374,947
% Contract w/goal	0%	37%	58%	37%

NOTE: The difference between Number of Contract Awarded and Number of Contracts with Goals = Contracts assigned a Contract specific goal of zero.
This means that there were no certified MWBEs to provide the specific Good, Service or Equipment.

March reflects a waiver where the vendor did achieve 35% MBE/WBE indirect participation but indirect participation is only considered a good faith effort.

April reflects three waivers where the vendor did achieve 25% MBE/WBE indirect participation but indirect participation is only considered a good faith effort.



Cook County Health and Hospitals System
Finance Committee Meeting
July 19, 2019

ATTACHMENT #3

CCH Finance Committee Meeting July 2019

Ekerete Akpan, Chief Financial Officer

July 19, 2019



COOK COUNTY
HEALTH

Agenda

1. System-wide Financials & Stats
 - a. Financials and Observations
 - b. Financial / Revenue Cycle metrics
2. CCH Provider Service Financials
 - a. Operational Statistics and Observations
3. CountyCare Financials & Stats
4. Correctional Health services Financials & Stats
5. Cook County Department of Public Health Financials & Stats
6. Administration Financials
7. System-wide volumes/stats



Systems-wide Financials, Observations, and Revenue Cycle Metrics



COOK COUNTY
HEALTH

Observations on Financials

Revenues

- Net Patient Service Revenues - \$284M , 23% unfavorable to target due to increasing charity care and some lower clinical activity
 - System-wide uninsured numbers
 - Captured by Visits, held at 45% (Provident 33%, ACHN 44%, Stroger 47%)
 - Captured by Charges, held at 42% (Provident 38%, ACHN 46%, Stroger 41%)
- CountyCare Capitation Revenues - \$1.1B, 4% unfavorable to target due to lower than budgeted enrollment as a result of lower State/County MCO enrollment
- Other Revenues - \$2.8M , ongoing review of outstanding payments to ensure we get caught up by year end

Expenses

- Cost of People - \$347.1M, favorable by 7.3% compared to budget
- Cost of Pharma - \$35.4M, favorable by 12.4% compared to budget

Income Statement for the Six Months ending May 2019 (in thousands)

CCH Systemwide	Year-To-Date		Variance	
	Actual	Budget	\$	%
<u>Operating Revenue</u>				
Net Patient Service Revenue	284,043	369,020	(84,978)	-23%
County Care Access Payments	207,959	-	207,959	n/a
CountyCare Capitation Revenue	878,033	910,875	(32,842)	-4%
Cook County Access Payments	22,480	22,480	-	0%
Other Revenue	2,842	6,500	(3,658)	-56%
Total Operating Rev	1,395,356	1,308,875	86,481	7%
<u>Operating Expenses</u>				
Salaries & Benefits	324,246	356,569	32,323	9%
Overtime	22,853	17,901	(4,952)	-28%
Contracted Labor	22,277	17,060	(5,216)	-31%
Pension*	54,964	155,050	100,086	65%
Supplies & Materials	20,983	37,514	16,530	44%
Pharmaceutical Supplies	35,405	40,414	5,009	12%
Purch. Svs., Rental, Oth.	106,628	167,440	60,812	36%
External Claims Expense	755,007	708,285	(46,723)	-7%
County Care Access Expense	207,959	-	(207,959)	n/a
Insurance Expense	13,340	14,718	1,378	9%
Depreciation	17,352	17,352	-	0%
Utilities	10,740	4,943	(5,797)	-117%
Total Operating Exp	1,591,753	1,537,244	(54,509)	-4%
Operating Margin	(196,398)	(228,369)	31,972	14%
Operating Margin %	-14%	-17%	3%	19%
Non Operating Revenue	99,481	125,629	(26,148)	-21%
Net Income/(Loss)	(96,917)	(102,741)	5,824	6%



Financial Metrics

Metric	As of end May- 18/YTD	As of end May- 19/YTD	Target
Days Cash On Hand*	31	0	60
Operating Margin**	-5.5%	-11.6%	-5.4%
Overtime as Percentage of Gross Salary***	7.2%	7.5%	5.0%*
Average Age of Plant (Years)	23.3	23.2	10.7

*Days Cash in Hand – Point in time i.e. as of end of each month. Note State owed CCH \$252M in payments as of end May 2019

**Excludes Pension Expense-Target based on compare group consisting of 'like' health systems : Alameda Health System, Nebraska Medical Center, Parkland Health & Hospital System, and UI Health

***Overtime as percentage of Gross Salary – CCH target 5% , Moody's 2%



Revenue Cycle Metrics

Metric	Average FYTD 2019	April-19	May-19	June-19	Benchmark /Target
Average Days in Accounts Receivable <i>(lower is better)</i>	97	92	93	97	45.85 – 54.9*
Discharged Not Finally Billed Days <i>(lower is better)</i>	11	10	10.5	12	7.0
Claims Initial Denials Percentage <i>(lower is better)</i>	21%	21%	19%	17%	20%

Definitions:

Average Days in Accounts Receivable: Total accounts receivable over average daily revenue

Discharged Not Finally Billed Days: Total charges of discharge not finally billed over average daily revenue

Claims Initial Denials Percentage: Percentage of claims denied initially compared to total claims submitted.

* Source HFMA Key Hospital Statistics and Ratio Margins – Posted 2014



Provider of Care Services Financial and Operational Statistics



Income Statement for the Six Months ending May 2019 (in thousands)

CCH Providers	Year-To-Date		Variance	
	Actual	Budget	\$	%
<u>Operating Revenue</u>				
Net Patient Service Revenue	284,043	369,020	(84,978)	-23%
Cook County Access Payments	22,480	22,480	-	0%
Other Revenue	2,146	5,590	(3,444)	n/a
Total Operating Rev	308,669	397,090	(88,421)	-22%
<u>Operating Expenses</u>				
Salaries & Benefits	270,017	281,565	11,548	4%
Overtime	19,354	15,257	(4,097)	-27%
Contracted Labor	20,360	11,442	(8,918)	-78%
Pension*	44,884	132,961	88,077	66%
Supplies & Materials	20,593	35,284	14,690	42%
Pharmaceutical Supplies	32,130	35,413	3,282	9%
Purch. Svs., Rental, Oth.	64,191	108,968.12	44,777	41%
Insurance Expense	12,987	-	(12,987)	n/a
Depreciation	10,754	10,754	-	0%
Utilities	10,739	4,865	(5,874)	-121%
Total Operating Exp	506,009	636,507	130,498	21%
Operating Margin	(197,340)	(239,417)	42,077	18%
Operating Margin %	-64%	-60%	-4%	-6%
Non Operating Revenue	45,076	69,749	(24,673)	-35%
Net Income/(Loss)	(152,265)	(169,669)	17,405	10%



CCH as a Provider - Revenue Statement for the Six Months ending May 2019 (in thousands)

CCHHS Providers	Year-To-Date <i>Actual</i>
Gross Revenue	862,904
<u>Adjustments</u>	
Contractual Adjustments	(258,060)
Charity Adjustments	(251,039)
Total Adjustment	(509,099)
Gross NPSR	353,805
Bad Debt Allowance	(214,281)
Adjusted NPSR	139,524
DSH	78,350
BIPA	66,169
Adjusted NPSR plus DSH and BIPA	284,043
Adjusted NPSR plus DSH and BIPA as a % of Gross Revenue	33%

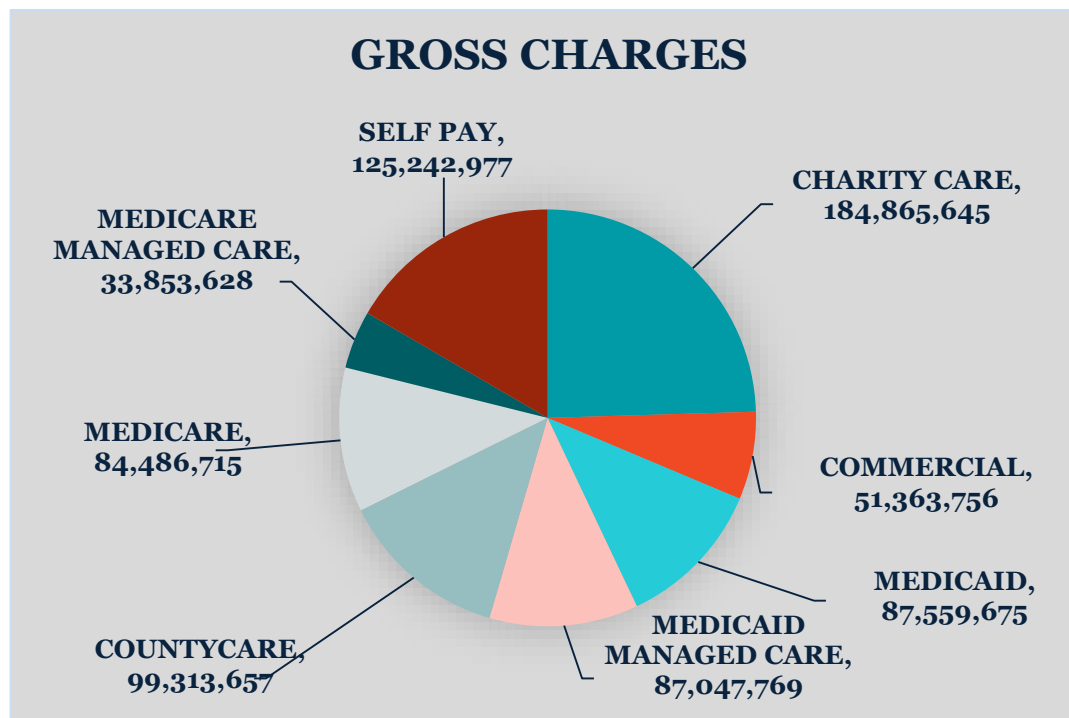


Clinical Activity Observations

- Primary Care visits are up by 8% versus FY18, and up 3% versus FY19 target
- Specialty Care visits are up by 3% versus FY18, and down 2% versus FY19 target
- Surgical Cases are down by 3% versus FY18, and down 9% versus FY19 target
- Inpatient Discharges are down 9% versus FY18
- Length of Stay is up 1% versus FY18, and up 1% versus FY19 target
- Emergency Department visits are down 1% versus FY18
- Deliveries are up by 3% versus FY18, and down 7% versus FY19 target



Stroger Operations Overview for the Six Months ending May 2019



Comments:

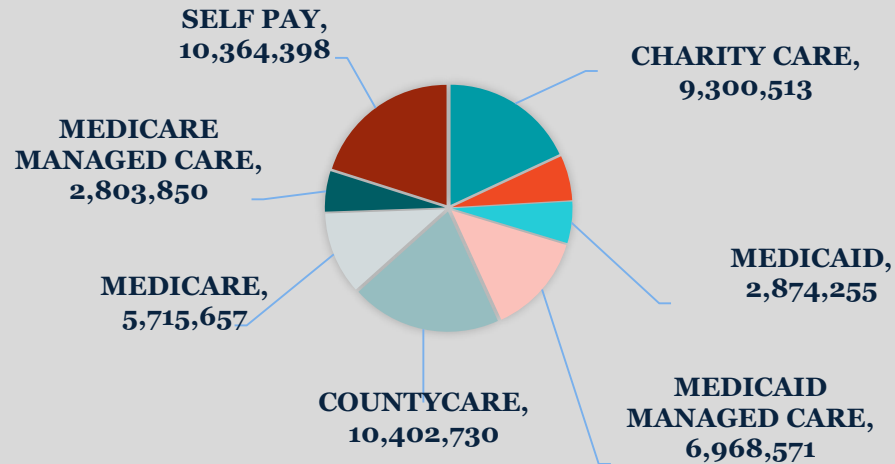
- Targeted efforts to improve surgical volumes is ongoing focused on throughput and expedited equipment purchases
- Focused efforts on reviewing observation days

Inpatient/Observation-FYTD			
Measure	FY2019	FYTD Target	FY2018
Inpatient Discharges	8,310	8,796	9,107
- Long Stay Admissions	1,764	1,782	1,808
- One Day Admissions	476	498	559
Inpatient Days	43,175	43,176	44,846
Observation Discharges	5,389	5,142	4,918
Observation Days (Observation Discharge)	10,385	9,396	9,473
Avg LOS (Inpatient Discharge)	5.7	---	5.6
Average Daily Census (Inpatient & Observation)	294.3	294.5	298.5
Surgical Cases	5,845	6,486	6,178
Procedures (CPTs)	---	---	---
Radiology Tests	21,690	21,430	21,430
Deliveries	504	546	488
Emergency- FYTD			
Measure	FY2019	FYTD Target	FY2018
Emergency Visits (includes LWBS & Trauma)	59,518	60,870	59,894
Adult Emergency Visits	49,575	50,130	49,627
Peds Emergency Visits	3,578	3,433	3,696
Trauma Visits	3,455	3,356	3,634
LWBS	2,910	2,399	2,937
Radiology Tests	48,684	50,428	50,428
Outpatient Clinic- FYTD			
Measure	FY2019	FYTD Target	FY2018
Total Registrations*	279,665	281,016	270,245
Total Provider Visits*	169,499	171,714	165,951
Specialty/Diagnostic/Procedure Provider Visits			
Austin (AH)	2,525	2,838	2,895
Core Specialty	4,827	5,232	4,839
Hospital - Based	9,692	10,314	10,249
Specialty Care / Fantus / Professional Bldg	117,915	120,384	115,991
Total	134,959	138,768	133,974
Primary Care Provider Visits			
Core	6,531	6,912	6,646
Core Peds	258	294	281
GMC	25,452	23,490	22,966
Peds	2,299	2,250	2,084
Total	34,540	32,946	31,977



Provident Operations Overview for the Six Months ending May 2019

GROSS CHARGES



Comments:

- Leadership reviewing left without being seen in Emergency Dept.
- Expect more volume growth as we complete equipment procurement , fully staff new clinical capacity including the ICU

Inpatient/Observation-FYTD

Measure	FY2019	Monthly Target	FY2018
Inpatient Discharges	272	294	334
- Long Stay Admissions	49	60	67
- One Day Admissions	26	18	21
Inpatient Days	1,458	1,500	1,634
Observation Discharges	333	312	322
Observation Days (Observation Discharge)	656	618	700
Avg LOS (Inpatient Discharge)	5.1	---	5.3
Average Daily Census (Inpatient & Observation)	11.6	12.2	12.8
Surgical Cases	1,445	1,818	1,343
Procedures (CPTs)	---	---	---
Radiology Tests	183	159	159

Emergency- FYTD

Measure	FY2019	Monthly Target	FY2018
Emergency Visits (including LWBS)	14,805	16,416	15,341
Adult Emergency Visits	13,078	14,430	13,422
Peds Emergency Visits	742	888	919
LWBS	985	654	1,000
Radiology Tests	7,933	8,520	8,520

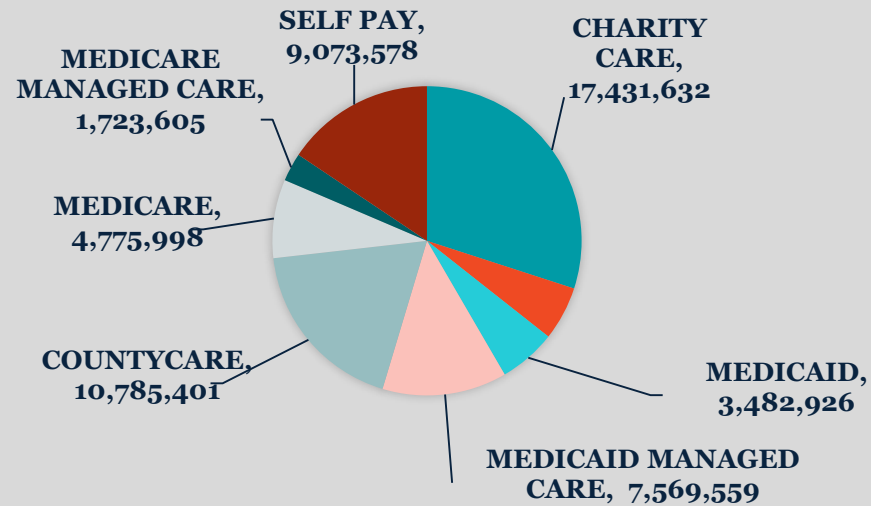
Outpatient Clinic- FYTD

Measure	FY2019	Monthly Target	FY2018
Total Registrations	44,788	44,688	41,660
Amb of Prov - Specialty/Diagnostic/Procedure Provider Visits	814	1,217	1,274
Sengstacke - Specialty/Diagnostic/Procedure Provider Visits	17,555	16,707	14,955
Sengstacke Primary	9,104	8,370	8,120
Sengstacke Primary Peds	416	378	164
Radiology Tests	4,997	5,436	5,436



ACHN Operations Overview for the Six Months ending May 2019

GROSS CHARGES



Comments :

- Positive growth trends in Primary care and Specialty care provider visits on track to meet /exceed FY2019 targets
- Leadership continues to focus on initiatives including patient access and increasing specialty care availability at clinics

CCHC Total- FYTD			
Measure	FY2019	FYTD Target	FY2018
Total Registrations*	133,620	131,538	123,339
Total Provider Visits*	89,446	89,010	84,272
CCHC Primary- FYTD			
Measure	FY2019	FYTD Target	FY2018
Arlington Heights (AR)/Vista (VH)	6,285	5,886	5,457
Austin (AH)	6,082	6,792	11,924
Child Advocacy	268	282	297
Cicero (CH)	5,476	5,742	5,645
Cottage Grove (CG)	4,898	5,004	4,655
Englewood (EH)	7,226	6,318	5,890
Logan Square (LS)	7,512	7,218	6,756
Morton East (ME)	444	468	490
Near South (NS)	7,442	7,578	7,048
OFHC (OF)	7,853	7,806	7,614
Prieto (PH)	9,704	8,778	8,644
Robbins (RH)	5,174	5,214	4,960
Woodlawn (WH)	5,590	5,328	4,598
Total Primary Care Provider Visits	73,954	72,414	73,978
CCHC Specialty- FYTD			
Measure	FY2019	FYTD Target	FY2018
Austin (AH)	211	234	226
Cicero (CH)	401	516	523
Logan Square (LS)	368	486	473
Morton East (ME)	83	54	72
OFHC (OF)	14,164	15,264	14,433
Oral Health (OH)	3,233	2,646	2,580
Siegle Health Center	235	---	-
CDPH	3,153	---	---
Total Specialty Care Provider Visits	21,848	19,200	18,307

*excludes Stroger Specialty Care, CORE, Stroger-Hospital Based Clinics, Sengstacke GMC & Psych, Austin Behavioral Health, and assuming all registrations are provider visits



CountyCare Health Plan Financial and Operational Statistics



Income Statement for the Six Months ending May 2019 (in thousands)

	Actual	Year to Date Budget	Variance
Member Months	1,925	1,725	200
Revenue			
PMPM	892,430	930,823	(38,393)
Hospital Supplemental Access Payments	207,959	207,959	0
Total Revenue	1,100,389	1,138,782	(38,393)
Expense			
Total Admin Expenses	36,935	41,656	4,720
CCH Clinical Expenses			
Claims	75,112	120,983	45,870
Pharmacy Claims	7,592	18,348	10,756
Care Management	6,356	-	(6,356)
Total CCH Clinical Expenses	89,061	139,331	50,270
External Clinical Expenses			
Claims	549,716	475,386	(74,330)
Hospital Supplemental Access Pmt	207,959	207,959	(0)
Pharmacy Claims	148,419	162,659	14,240
Care Management	22,625	39,387	16,761
Care Management Analytics	3,896	5,700	1,804
Dental Claims	17,093	20,834	3,741
Transportation Claims	8,640	19,434	10,794
Optical Claims	3,109	2,410	(699)
Member Incentives	1,508	1,830	322
Total External Clinical Expenses	962,966	935,599	(27,366)
Total Clinical Expenses	1,052,026	1,074,930	22,904
Total Expenses	1,088,961	1,116,586	27,624
Net Income Before Rate Adjustment	11,427	22,196	(10,769)
Medical Loss Ratio (MLR)	0.96	94%	-2%
Net Income Before Prior Period Adj/IGT	11,427	22,196	(10,769)
IGT	14,398	19,949	(5,551)
Amortization	4,639	-	4,639
Net Income After IGT And Amortization	(7,609)	2,248	(9,856)
Total CCH Impact	100,488	161,527	(61,039)



CountyCare - Observations

Comments:

- CountyCare contributes \$100.5M to CCH through internal capture of CountyCare business at CCH
- CountyCare Medical Loss Ratio is better than National and Regional, sustained at 95% YTD
- Total membership was 317,886 as of June 5, 2019
- Leadership focusing on several initiatives to achieve cost efficiency, protect market share and deepen engagement of targeted demographics
- Working with CCH leadership to increase appropriate CountyCare memberships access to clinical services at CCH facilities

Correctional Health Services Financial and Operational Statistics



COOK COUNTY
HEALTH

Income Statement for the Six Months ending May 2019 (in thousands)

Correctional Health Services	Year-To-Date		Variance	
	Actual	Budget	\$	%
Total Operating Rev	103	-	103	0%
<u>Operating Expenses</u>				
Salaries & Benefits	30,058	34,065	4,008	12%
Overtime	3,191	2,417	(774)	-32%
Contracted Labor	46	185	139	75%
Pension*	4,970	9,998	5,027	50%
Supplies & Materials	347	367	21	6%
Pharmaceutical Supplies	3,275	5,088	1,813	36%
Purch. Svs., Rental, Oth.	6,585	5,499.80	(1,085)	-20%
Insurance Expense	185	-	(185)	n/a
Depreciation	52	52	-	0%
Total Operating Exp	48,708	57,671	8,963	16%
Operating Margin	(48,605)	(57,671)	9,066	16%
Operating Margin %	na	na	na	na
Non Operating Revenue	49,295	49,555	(260)	-1%
Net Income/(Loss)	690	(8,117)	8,807	109%

Unaudited Financial Statement

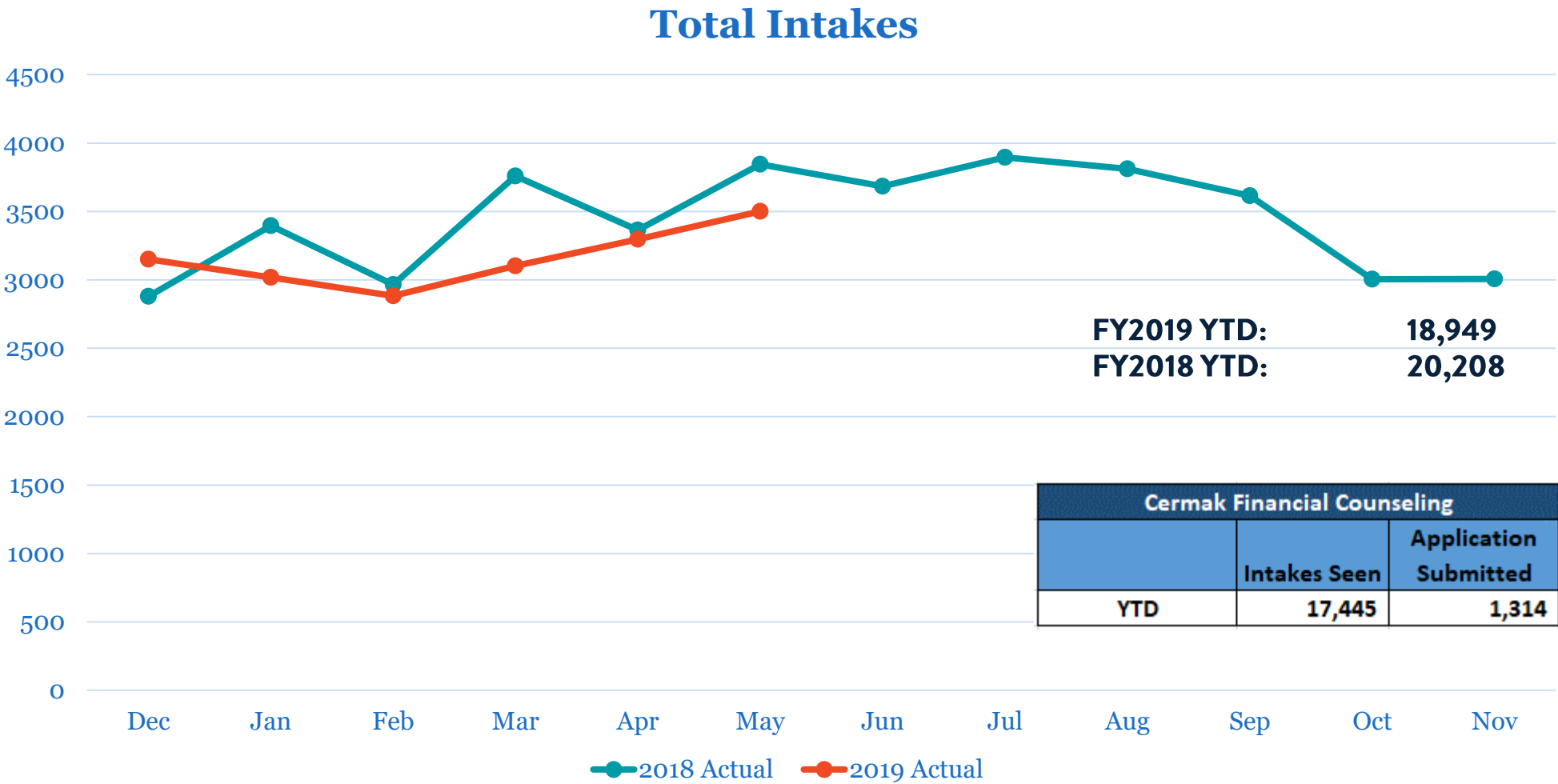


COOK COUNTY
HEALTH

*Year to Date (6 months) Pension Liability per GASB
Pension includes Other Post Employment Benefits (OPEB) Expense

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Correctional Health Operation Overview for the Five Months ending May 2019



Comments:

- 92% of intakes are screened by financial counselling to ensure continuity of coverage

Cook County Dept. of Public Health Financial and Operational Statistics



Income Statement for the Six Months ending May 2019 (in thousands)

COOK COUNTY PUBLIC HEALTH	Year-To-Date		Variance	
	<i>Actual</i>	<i>Budget</i>	\$	%
Total Operating Rev	593	758	(166)	-22%
<u>Operating Expenses</u>				
Salaries & Benefits	4,720	5,170	450	9%
Overtime	8	3	(4)	-125%
Contracted Labor	54	68	14	20%
Pension*	771	1,390	620	45%
Supplies & Materials	8	58	50	87%
Purch. Svs., Rental, Oth.	264	1,159.01	895	77%
Insurance Expense	32	-	(32)	n/a
Depreciation	1	1	-	0%
Utilities	-	50	50	100%
Total Operating Exp	5,856	7,899	2,043	26%
Operating Margin	(5,264)	(7,141)	1,877	26%
Operating Margin %	na	na	na	na
Non Operating Revenue	771	727	43	6%
Net Income/(Loss)	(4,493)	(6,414)	1,921	30%

Unaudited Financial Statement



COOK COUNTY
HEALTH

*Year to Date (6 months) Pension Liability per GASBPage 60 of 86
Pension includes Other Post Employment Benefits (OPEB) Expense

CCDPH Operation Overview for the Six Months ending May 2019

	Program Title	Metric	YTD Thru April 19	FY19 Target
Public Health	Administration	Percent of high-risk infant APORS (Adverse Pregnancy Outcome Reporting System) referrals received that are contacted for follow-up by the Public Health Nurse within 14 calendar days of referral	100%	85%
		Cost per county residents served	\$5.71	\$5.71
	Environmental Health	Cost per Inspection Efficiency	\$208.56	\$208.56
		Time from receipt of Chlamydia or gonorrhea report to field (days)	5	5
	Communicable Diseases	Percent of food establishments with isolated illness complaints within a contracted community or unincorporated Suburban Cook County that are inspected within 2 business days of receipt of complaint	100%	100%
	Program Title	Metric	YTD Thru April 19	FY19 Target
Lead Poisoning Prevention	Lead Poisoning Prevention	Percentage of cases with elevated blood levels visited within the timeline provided in protocols	86%	90%
		Percentage of cases with elevated blood lead levels who receive joint nursing visit and environmental risk assessment visit	100%	95%
	Program Title	Metric	YTD Thru April 19	FY19 Target
TB Program	TB Program	Number of completed Direct Observation Treatments (DOT)	94%	91%



CCH Administration Financial Statements



Income Statement for the Six Months ending May 2019 (in thousands)

<u>Administration</u>	Year-To-Date		Variance	
	<i>Actual</i>	<i>Budget</i>	\$	%
<u>Operating Expenses</u>				
Salaries & Benefits	17,360	19,053	1,694	9%
Overtime	138	85	(53)	-62%
Contracted Labor	1,817	5,366	3,549	66%
Pension*	2,810	7,738	4,928	64%
Supplies & Materials	36	312	276	89%
Purch. Svs., Rental, Oth.	907	2,075.24	1,168	56%
Insurance Expense	136	-	(136)	n/a
Depreciation	1,907	1,907	-	0%
Total Operating Exp	25,110	36,536	11,426	31%
Operating Margin	(25,110)	(36,536)	11,426	31%
Non Operating Revenue	2,810	4,048	1,238	31%
Net Income/(Loss)	(22,301)	(32,488)	10,187	31%

Unaudited Financial Statement



COOK COUNTY
HEALTH

*Year to Date (6 months) Pension Liability per GASB
Pension includes Other Post Employment Benefits (OPEB) Expense

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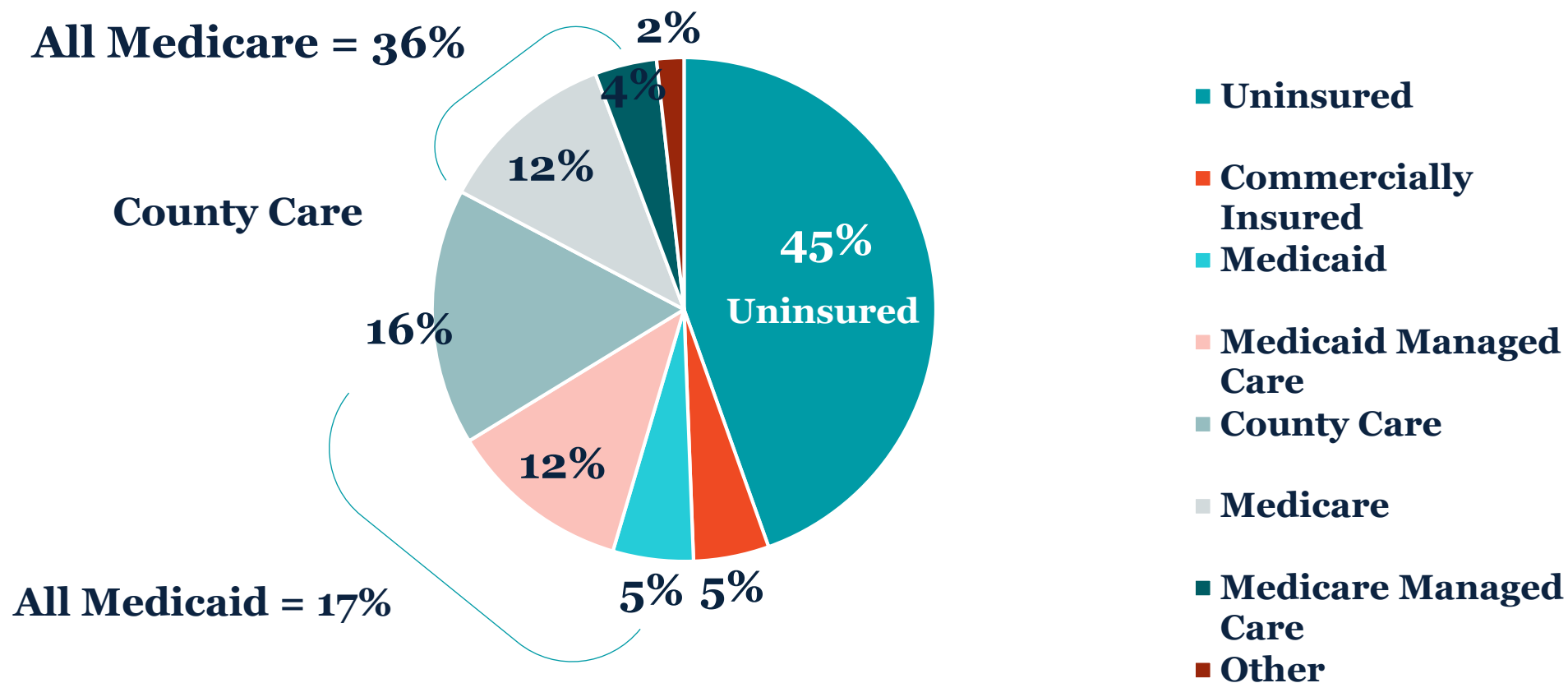
Appendix

System-wide Volumes / Stats

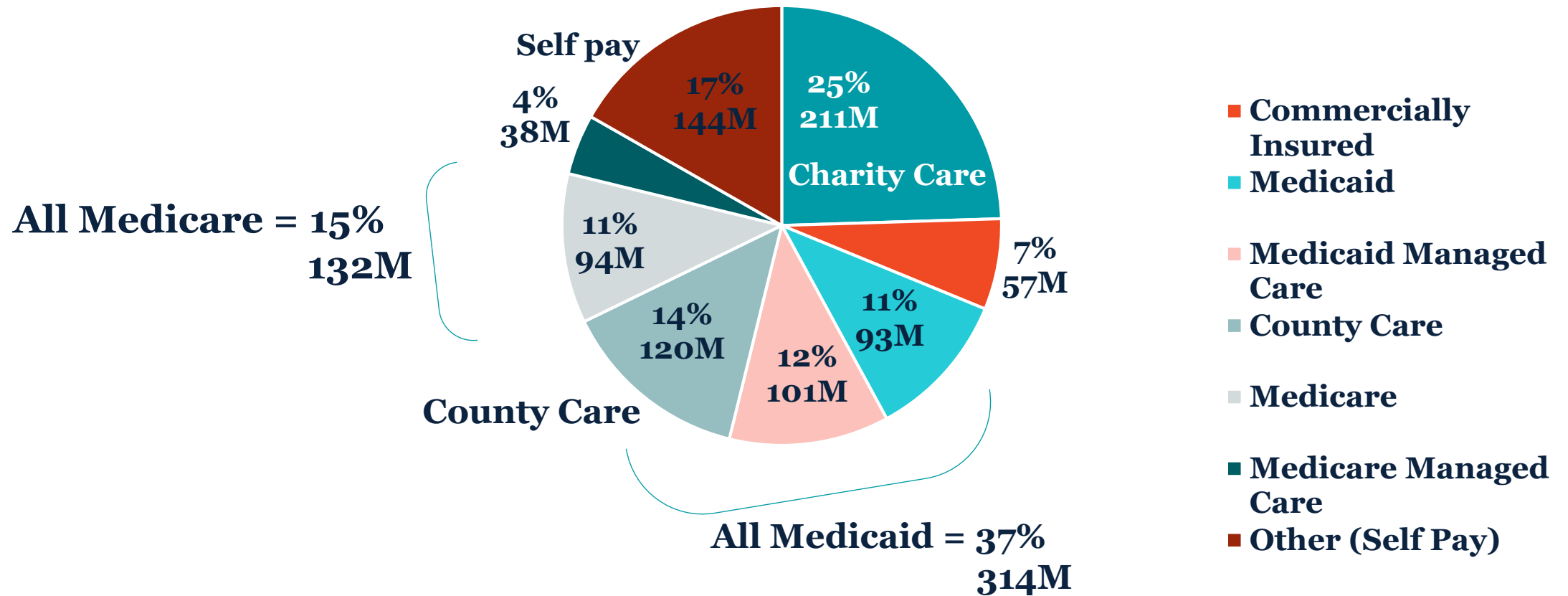


COOK COUNTY
HEALTH

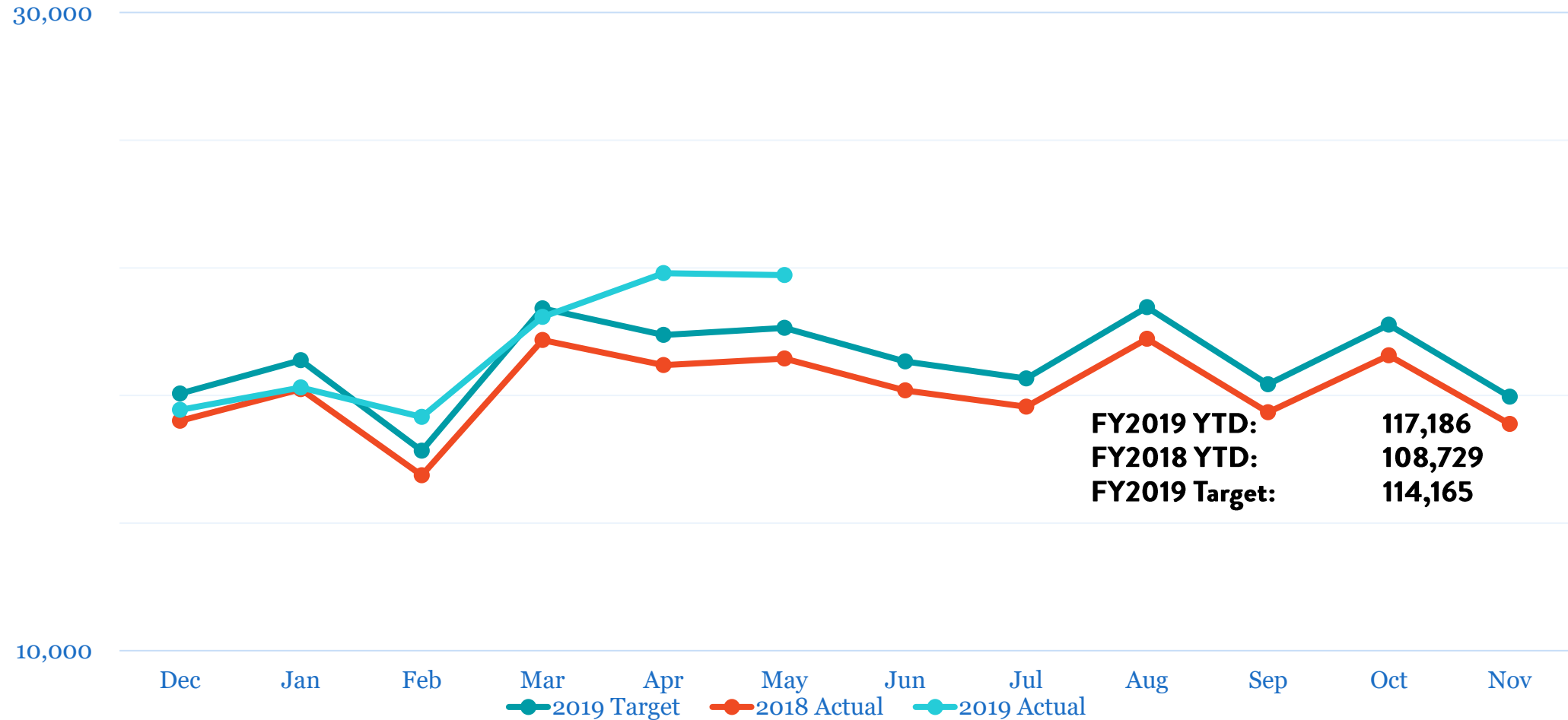
System Payor Mix By Visit as of May 2019



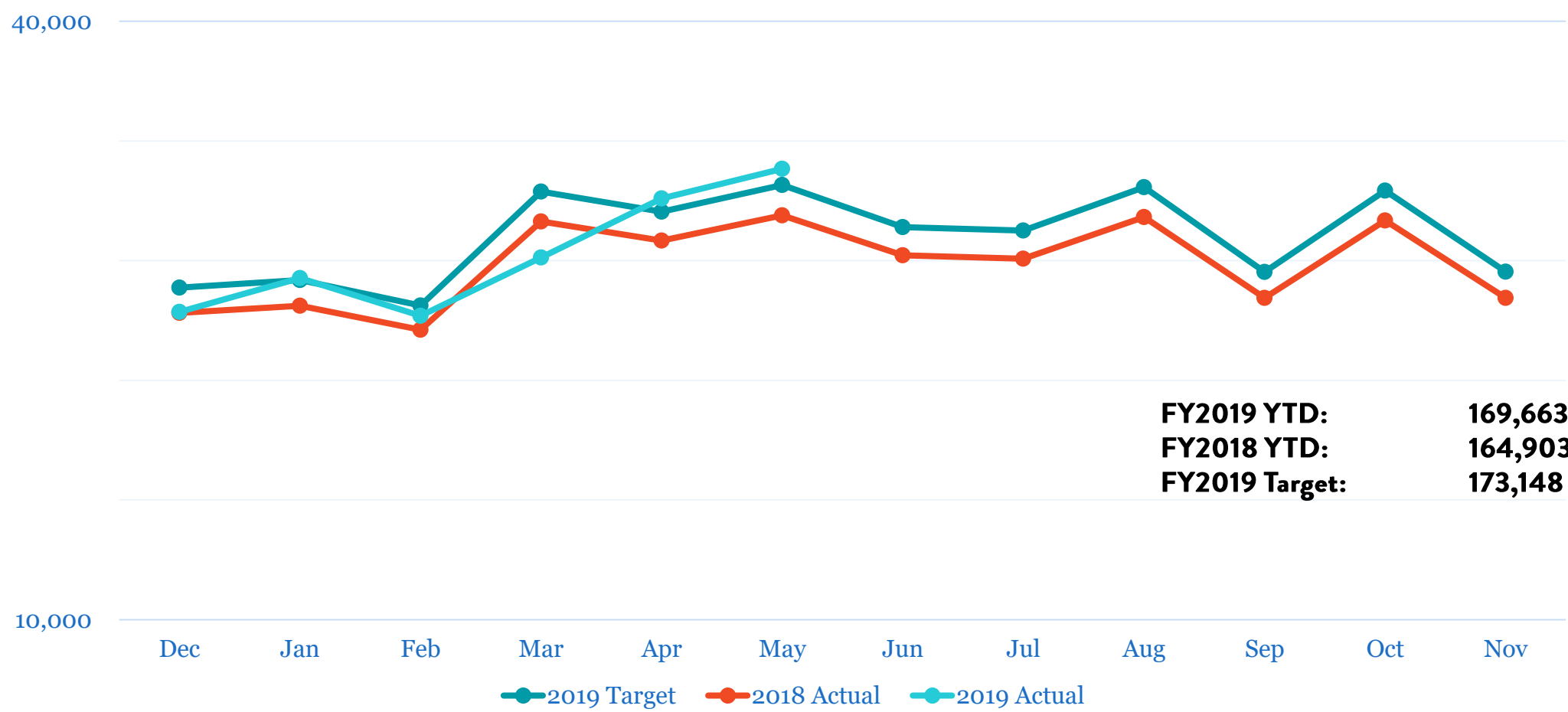
System Payor Mix By Charges as of May 2019



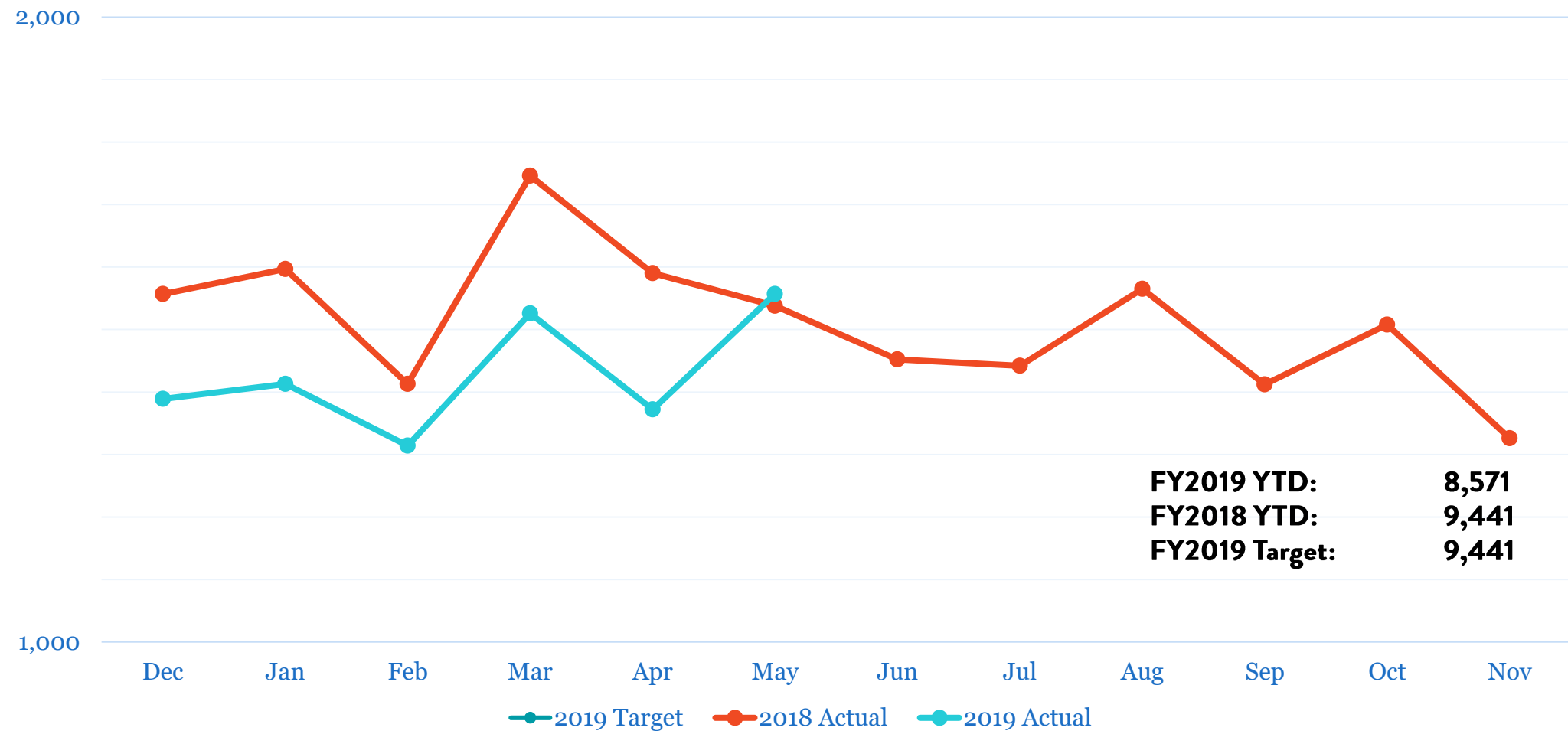
Primary Care Provider Visits



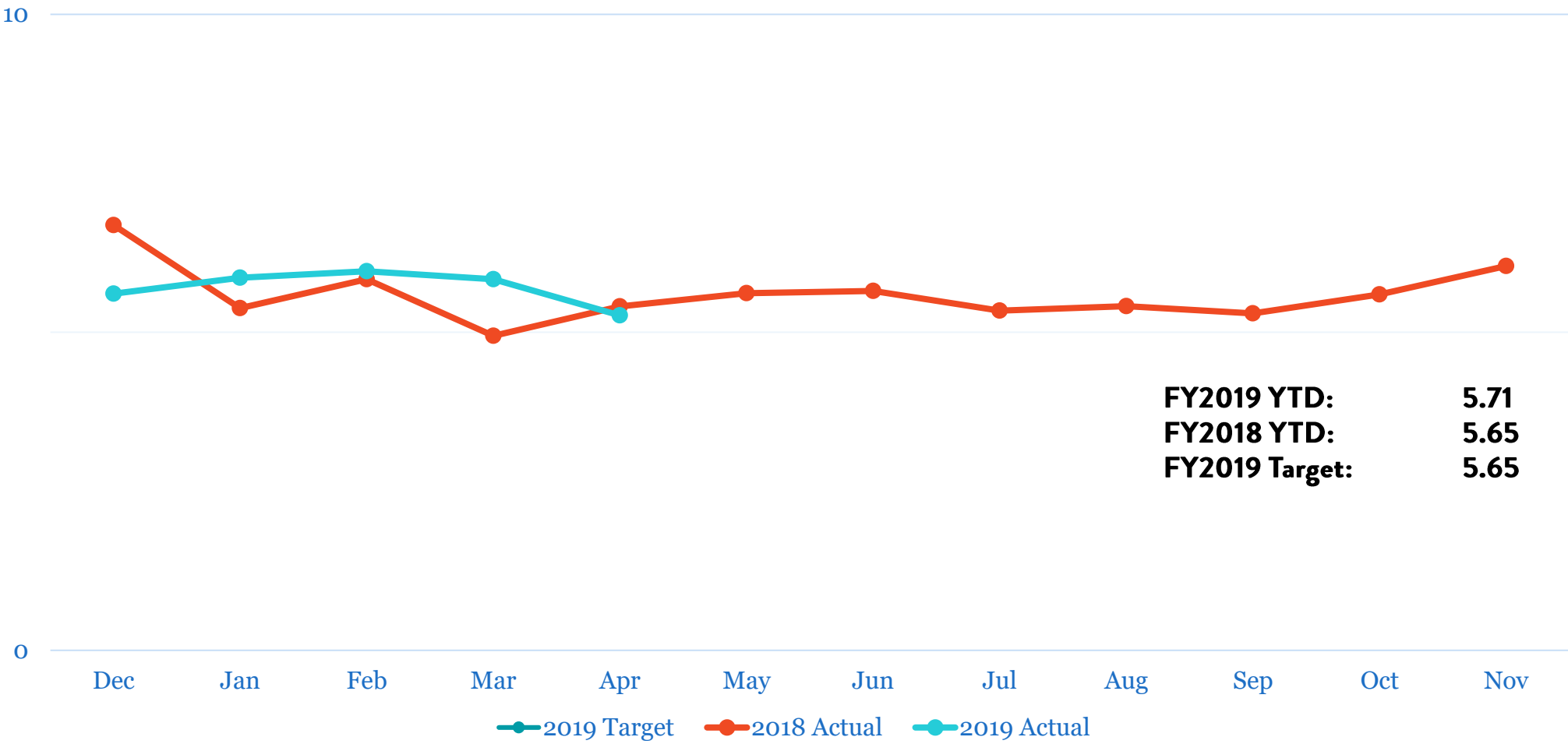
Specialty Care Provider Visits



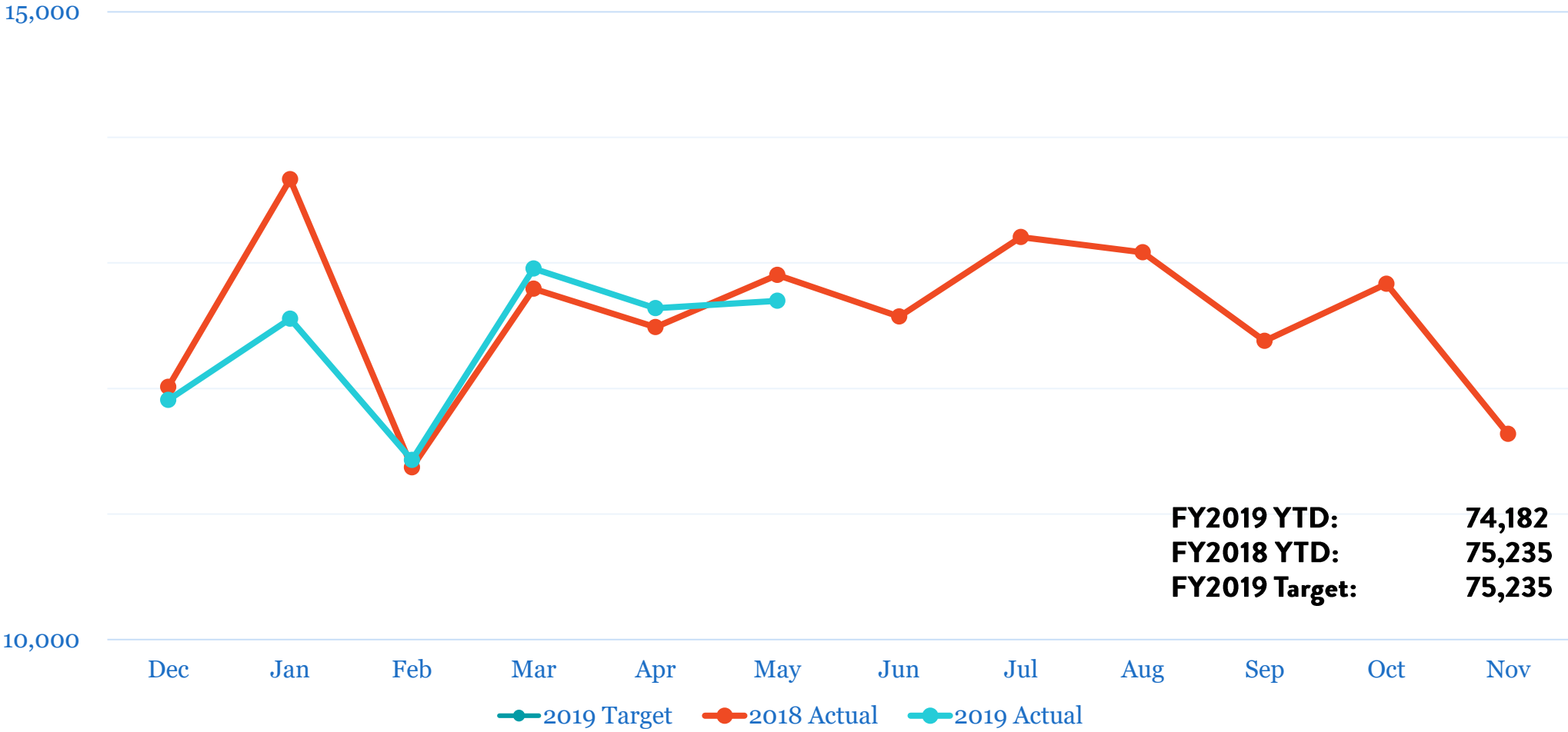
Total Inpatient Discharges



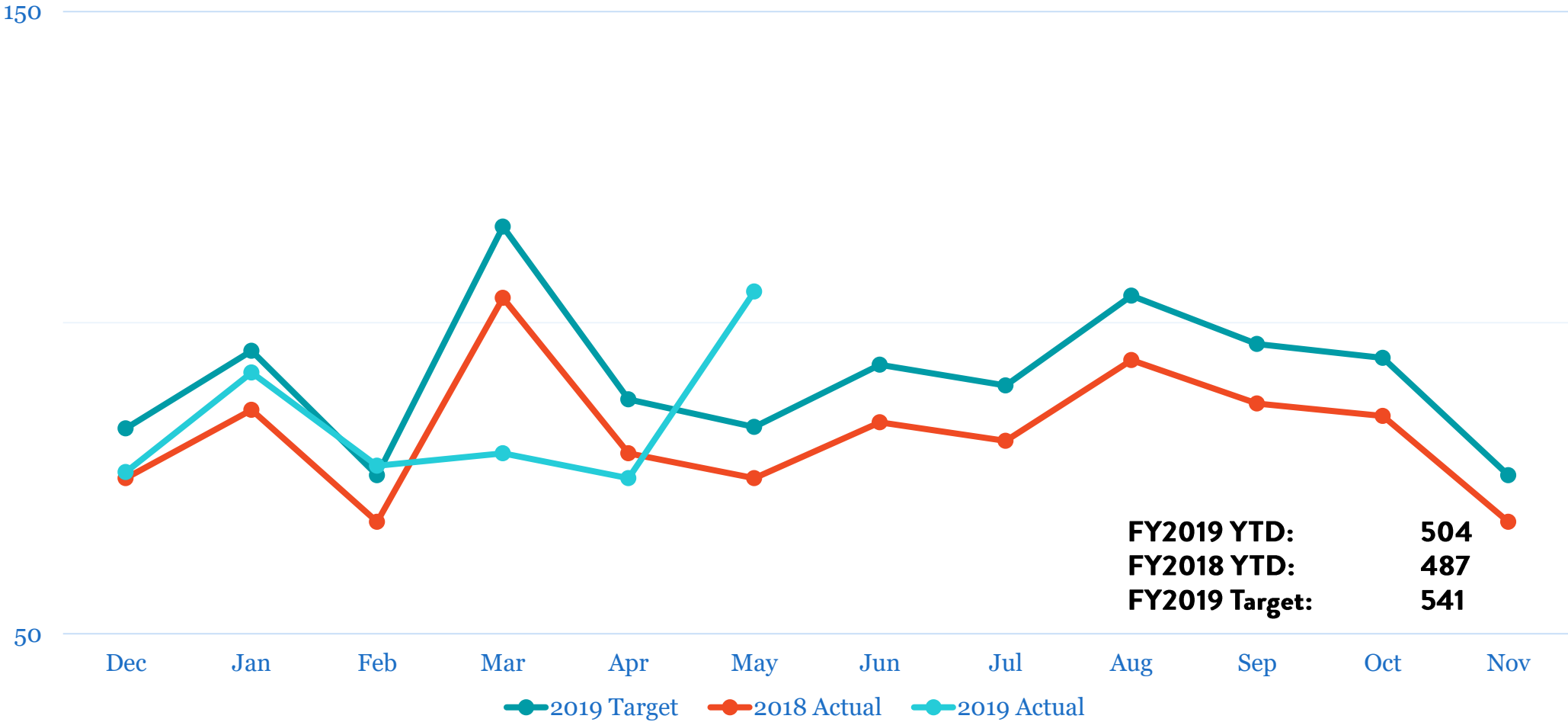
Average Length of Stay



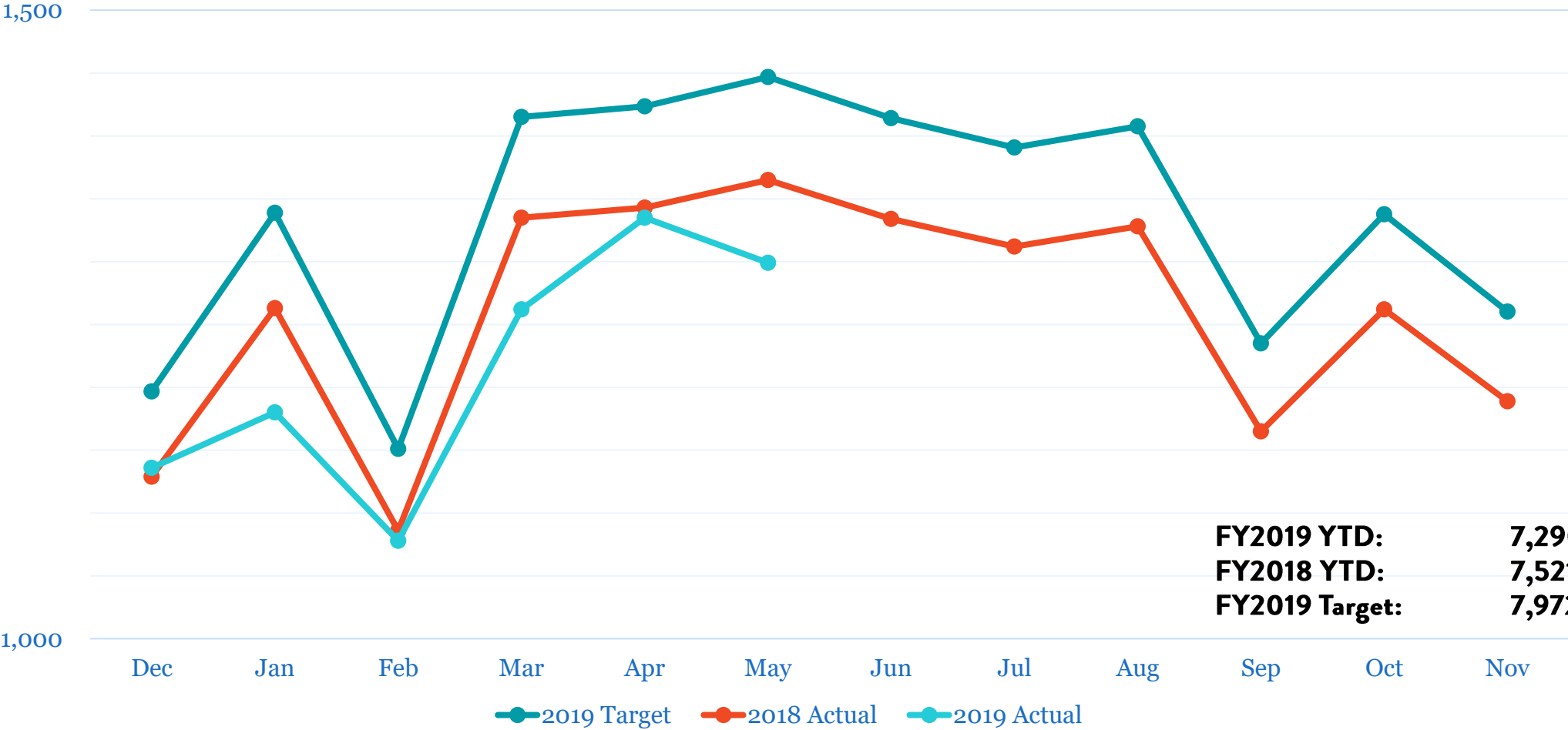
Total Emergency Room Visits



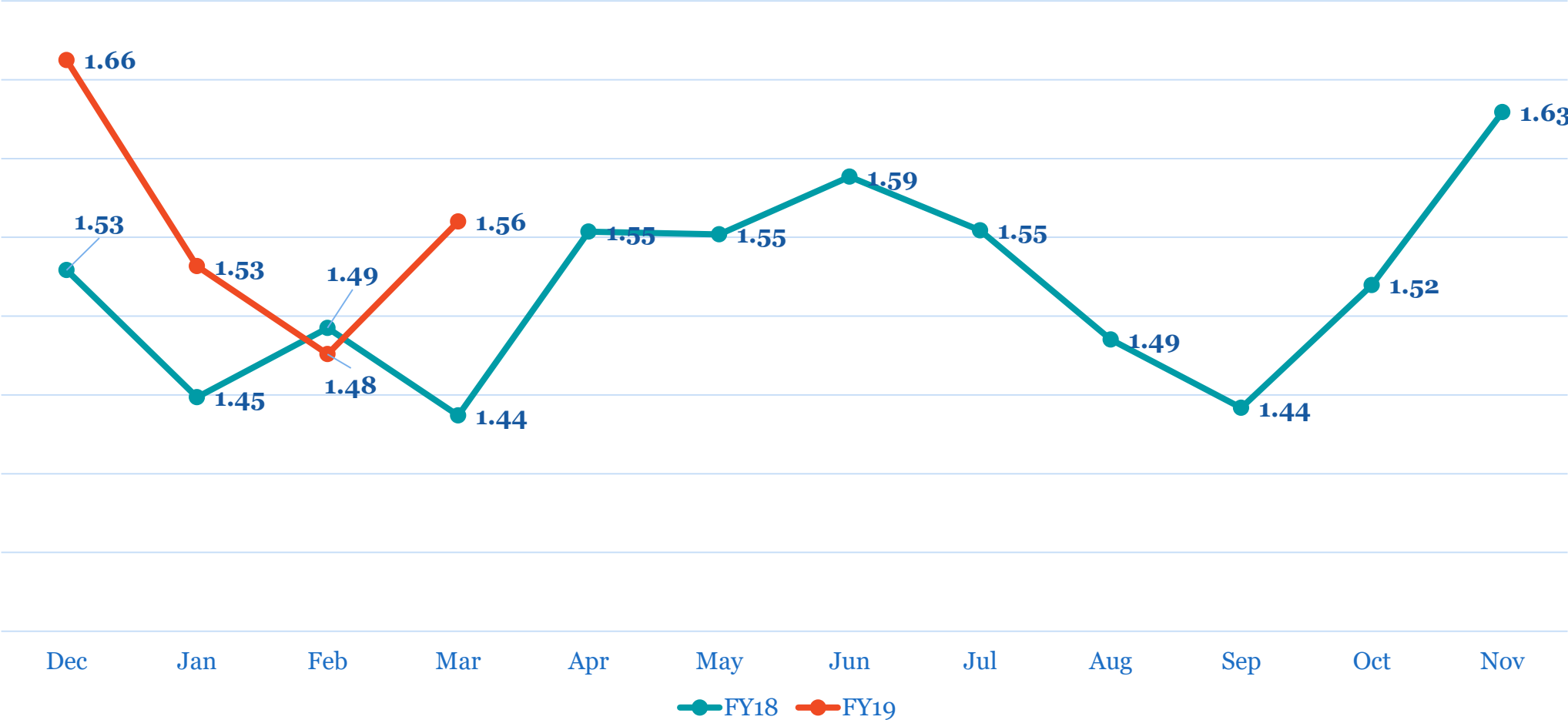
Total Deliveries



Total Surgical Cases



Case Mix Index



Questions?



COOK COUNTY
HEALTH

Cook County Health and Hospitals System
Finance Committee Meeting
July 19, 2019

ATTACHMENT #4

CCH FY 2020 Budget Framework



Dr Jay Shannon, CEO

Ekerete Akpan, CFO

July 19, 2019



FY 2020 Budget Drivers

- Achieving alignment with CCH Strategic plan Impact 2020 and 2023
- Improving CCH as a Provider of choice for high quality and safe care
- Sustaining FY2019 Revenue by growing above inflation
- Sustaining CountyCare membership and market share
- Achieving internal cost efficiencies and improvements
 - Supply Chain initiatives
 - Revenue Cycle improvements

FY 2020 Projected Volume

	Monthly Average			Monthly Projection	Difference
Service Type	FY 2017	FY 2018	FY 2019*	FY 2020	FY20 v. FY19
Surgical Cases	1,233	1,245	1,215	1,320	9%
Emergency Visits	12,074	12,037	12,363	13,105	6%
Primary Care Visits	18,482	18,144	19,531	20,508	5%
Specialty Care Visits	20,143	21,325	28,277	29,691	5%
Deliveries	98	81	84	90	7%

**based on first 6 months of FY 2019*

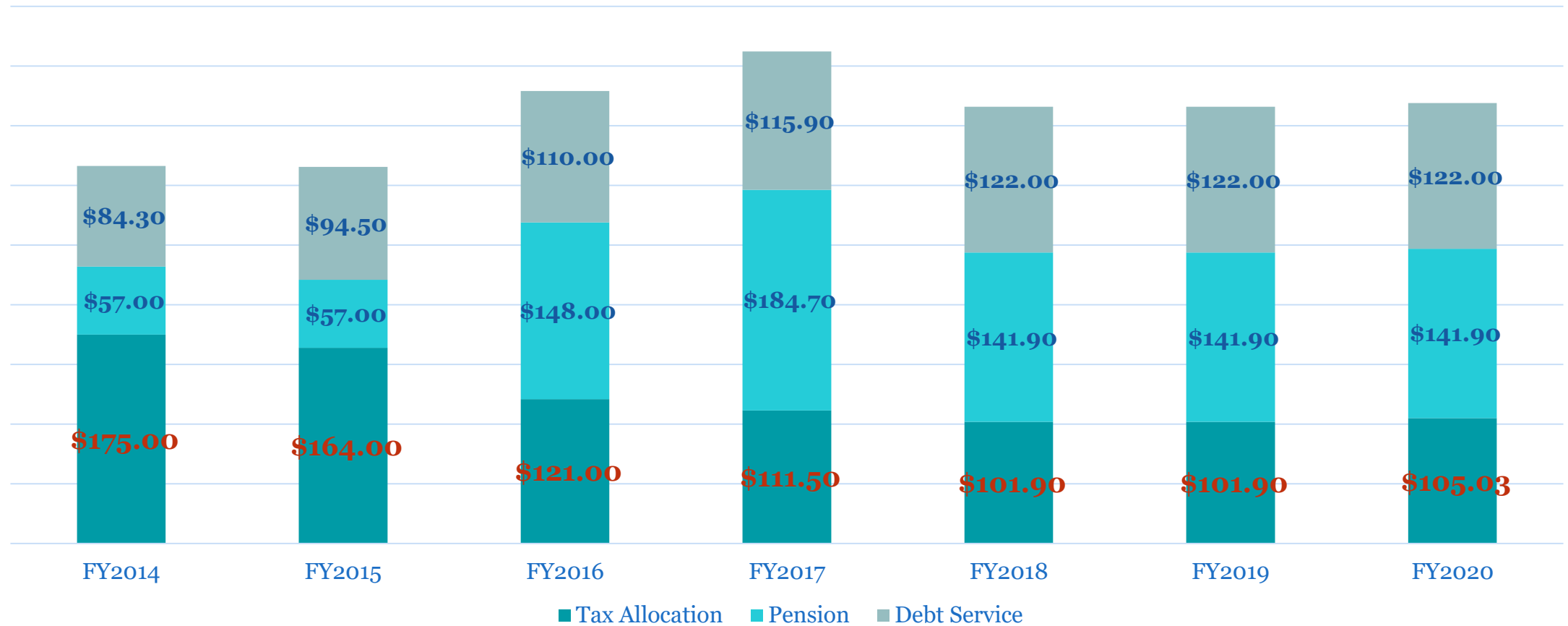


FY 2020 Revenue Drivers

Revenue Drivers

- A 2% increase in CountyCare membership from FY19
- Increase Surgical capacity at Provident and Stroger
- Improve Provident capacity with Emergency Department growth and ICU
- Grow outpatient services by maximizing Specialty care at new health centers
- Achieve Internal efficiencies and improvements
 - Supply Chain initiatives to offset inflationary pressure – 5% cost savings
 - Revenue Cycle and reimbursement improvements, improved collections, denials management, charge master and billing opportunity improvements – 5% growth
 - Contracted Services savings of 5%

County Health Fund Allocation (in millions)



FY 2020 Expenditure Drivers

Expense Drivers

- Rising expenses in pharmacy (specialty drugs) and medical-surgical supplies
- Information Technology Costs for upgrades and Cerner Patient Accounting implementation
- Salary and benefits increase with current labor agreements
- Projected increase in uninsured care based on trends

Other Expense Drivers with positive impact on revenue

- Increase in CountyCare membership
- Expanded surgery, dialysis and health center capacity
- New centers at North Riverside and Blue Island
- Capital investments to improve surgical capacity

Critical Success Factors

- High quality care and patient satisfaction
- CountyCare members' use of CCH services
- Successful implementation of new Cerner Patient Accounting system and revenue cycle improvements
- Continued investments in capital /medical equipment to exceed depreciation
- Partnerships with labor, working on cost efficiencies, process and patient-centered improvements
- Improved State / County Medicaid MCO enrollment and reductions in CCH uncompensated care burden
- Managing Federal healthcare landscape and advocacy – 340B, ACA etc.

FY2019/2020 Budget (in Millions)

	FY2019 Adjusted Appropriation*	FY2019 Projected Year End	FY2020 Preliminary Proposed
Revenues	\$2,690	\$2,494	2,548
Expenses	\$2,690	\$2,598	2,548
Net Surplus/(Deficit)	\$0	\$(\$103)	\$0

**Assumes projected adjustments for CountyCare based on higher than expected membership*



FY 2020 Budget Calendar

- June 20, 2019 President's FY2019/2020 Preliminary Budget Forecast Released
 - July 09, 2019 President's Preliminary Forecast Public Hearing
 - July 17, 2019 Cook County Finance Committee Meeting – Mid-Year Budget Hearings
 - July 19, 2019 CCH Finance Committee Meeting – Budget Framework Introduced
-
- July 26, 2019 CCH Full Board Meeting – Budget Framework Introduced
 - August 23, 2019 CCH Finance Committee Meeting – FY2020 Proposed Preliminary Budget Introduced
 - August, 2019 CCH Budget Public Hearings
 - August 30, 2019 CCH Board Meeting – FY2020 Budget Request for Approval
 - September 5, 2019 Cook County Board Meeting – CCH FY2020 Proposed Preliminary Budget Introduced & Approved* (***for inclusion in Executive Budget Recommendation***)
 - October, 2019 President's FY2020 Executive Budget Recommendation Introduced
 - October–November, 2019 Cook County Public Hearings, Agency & Department Budget Review Meetings
Proposed Amendments, Annual Appropriation Bill Adopted



Questions?



COOK COUNTY
HEALTH